INVITATION TO BID

DEPARTMENT OF HEALTH
Republic of South Africa

NDOH 02 / 2017-2018

Appointment of a bidder to provide travel management services for a period of 3 years.
YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE NATIONAL DEPARTMENT OF HEALTH

BID NUMBER: NDOH 02/2017-2018    CLOSING DATE: 22/05/2017    CLOSING TIME: 11:00

DESCRIPTION: Appointment of a bidder to provide travel management services for a period of 3 years.

The successful bidder will be required to fill in and sign a written Contract Form (SBD 7).

BID DOCUMENTS MAY BE POSTED TO:……………………………………………………………………………………………………..
OR

DEPOSITED IN THE BID BOX SITUATED AT:  
National Department of Health; c/o Thabo Sehume & Struben streets; Civitas Building; Pretoria.

Bidders should ensure that bids are delivered timeously to the correct address. If the bid is late, it will not be accepted for consideration.

The bid box is generally open 24 hours a day, 7 days a week.

ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS – (NOT TO BE RE-TYPED)

THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2011, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT

THE FOLLOWING PARTICULARS MUST BE FURNISHED  
(FAILURE TO DO SO MAY RESULT IN YOUR BID BEING DISQUALIFIED)

NAME OF BIDDER ……………………………………………………………………………………………………………………
POSTAL ADDRESS ……………………………………………………………………………………………………………………
STREET ADDRESS ……………………………………………………………………………………………………………………
TELEPHONE NUMBER CODE………..NUMBER……………………………………………………………………………………
CELLPHONE NUMBER …………………………………………………………………………………………………………………
FACSIMILE NUMBER CODE …………..NUMBER……………………………………………………………………………………
E-MAIL ADDRESS ……………………………………………………………………………………………………………………
VAT REGISTRATION NUMBER ………………………………………………………………………………………………………

HAS AN ORIGINAL AND VALID TAX CLEARANCE CERTIFICATE BEEN SUBMITTED? (SBD 2)   YES or NO

HAS A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE BEEN SUBMITTED? (SBD 6.1)  YES or NO

IF YES, WHO WAS THE CERTIFICATE ISSUED BY?
AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA)………………………………………
A VERIFICATION AGENCY ACCREDITED BY THE SOUTH AFRICAN ACCREDITATION SYSTEM (SANAS); OR………………………….
A REGISTERED AUDITOR ………………………………………………………
[TICK APPLICABLE BOX]

(A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE)
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS / SERVICES / WORKS OFFERED?  YES or NO

[IF YES ENCLOSE PROOF]

SIGNATURE OF BIDDER ……………………………………………………………………………………………………………

DATE …………………………………………………………………………………………………………………

CAPACITY UNDER WHICH THIS BID IS SIGNED …………………………………………………………………………

TOTAL BID PRICE…………………………………… TOTAL NUMBER OF ITEMS OFFERED ……………………………

ANY ENQUIRIES REGARDING THE BIDDING PROCEDURE MAY BE DIRECTED TO:

Department: National Department of Health

Contact Person: Lethogonolo Makhafola

Tel: (012) 395-8935

Fax: (012) 395-9044

E-mail address: Lethogonolo.Makhafola@health.gov.za

ANY ENQUIRIES REGARDING TECHNICAL INFORMATION MAY BE DIRECTED TO:

Contact Person: Nonkululeko Ndwandwe

Tel: (012) 395-8090

Fax: (012) 395-9044

E-mail address: Nonkululeko.Ndwandwe@health.gov.za
TAX CLEARANCE CERTIFICATE REQUIREMENTS

It is a condition of bid that the taxes of the successful bidder must be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the bidder’s tax obligations.

1. In order to meet this requirement bidders are required to complete in full the attached form TCC 001 “Application for a Tax Clearance Certificate” and submit it to any SARS branch office nationally. The Tax Clearance Certificate Requirements are also applicable to foreign bidders / individuals who wish to submit bids.

2. SARS will then furnish the bidder with a Tax Clearance Certificate that will be valid for a period of 1 (one) year from the date of approval.

3. The original Tax Clearance Certificate must be submitted together with the bid. Failure to submit the original and valid Tax Clearance Certificate will result in the invalidation of the bid. Certified copies of the Tax Clearance Certificate will not be acceptable.

4. In bids where Consortia / Joint Ventures / Sub-contractors are involved, each party must submit a separate Tax Clearance Certificate.

5. Copies of the TCC 001 “Application for a Tax Clearance Certificate” form are available from any SARS branch office nationally or on the website www.sars.gov.za.

6. Applications for the Tax Clearance Certificates may also be made via eFiling. In order to use this provision, taxpayers will need to register with SARS as eFilers through the website www.sars.gov.za.
**Purpose**

Select the applicable option ................................................................. Tenders  

If "Good standing", please state the purpose of this application


**Particulars of applicant**

<table>
<thead>
<tr>
<th>Name/Legal name (Initials &amp; Surname or registered name)</th>
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<tbody>
<tr>
<td>Trading name (if applicable)</td>
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<tr>
<td>ID/Passport no</td>
<td>Company/Close Corp. registered no</td>
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<td>Income Tax ref no</td>
<td>PAYE ref no</td>
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<td>VAT registration no</td>
<td>SDL ref no</td>
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<td>Customs code</td>
<td>UIF ref no</td>
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<td>Telephone no</td>
<td>CODE - NUMBER</td>
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<td>E-mail address</td>
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<td>Physical address</td>
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<td>Postal address</td>
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**Particulars of representative (Public Officer/Trustee/Partner)**

<table>
<thead>
<tr>
<th>Surname</th>
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<tr>
<td>First names</td>
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<tr>
<td>ID/Passport no</td>
<td>Income Tax ref no</td>
</tr>
<tr>
<td>Telephone no</td>
<td>CODE - NUMBER</td>
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<tr>
<td>E-mail address</td>
<td></td>
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<tr>
<td>Physical address</td>
<td></td>
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<tr>
<td>Fax no</td>
<td>CODE - NUMBER</td>
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</table>

Page 1 of 2
Particulars of the 3 largest contracts previously awarded

<table>
<thead>
<tr>
<th>Date started</th>
<th>Date finalised</th>
<th>Principal</th>
<th>Contact person</th>
<th>Telephone number</th>
<th>Amount</th>
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Audit

Are you currently aware of any Audit investigation against you/the company? .......................................................... YES NO

If “YES” provide details


Appointment of representative/agent (Power of Attorney)

I the undersigned confirm that I require a Tax Clearance Certificate in respect of Tenders or Goodstanding.

I hereby authorise and instruct to apply to and receive from SARS the applicable Tax Clearance Certificate on my/our behalf.

Signature of representative/agent

Date

Name of representative/agent


Declaration

I declare that the information furnished in this application as well as any supporting documents is true and correct in every respect.

Signature of applicant/Public Officer

Date

Name of applicant/Public Officer


Notes:

1. It is a serious offence to make a false declaration.
   (a) fails or neglects to furnish, file or submit any return or document as and when required by or under this Act; or
   (b) without just cause shown by him, refuses or neglects to-
       (i) furnish, produce or make available any information, documents or things;
       (ii) reply to or answer truly and fully, any questions put to him ...
   As and when required in terms of this Act ... shall be guilty of an offence ...
3. SARS will, under no circumstances, issue a Tax Clearance Certificate unless this form is completed in full.
4. Your Tax Clearance Certificate will only be issued on presentation of your South African Identity Document or Passport (Foreigners only) as applicable.
NOTE: PRICE ADJUSTMENTS WILL BE ALLOWED AT THE PERIODS AND TIMES SPECIFIED IN THE BIDDING DOCUMENTS.

IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT

<table>
<thead>
<tr>
<th>Name of Bidder</th>
<th>Bid number: NDOH 02/2017-2018</th>
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<tbody>
<tr>
<td>Closing Time 11:00</td>
<td>Closing date: 22 May 2017</td>
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</table>

OFFER TO BE VALID FOR 120 DAYS FROM THE CLOSING DATE OF BID.

<table>
<thead>
<tr>
<th>ITEM NO.</th>
<th>QUANTITY</th>
<th>DESCRIPTION</th>
<th>BID PRICE IN RSA CURRENCY **(ALL APPLICABLE TAXES INCLUDED)</th>
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<td>- Required by:</td>
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<td>- At:</td>
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<td>- Brand and model</td>
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<td>- Country of origin</td>
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<td>- Does the offer comply with the specification(s)?</td>
<td>*YES/NO</td>
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<td>- If not to specification, indicate deviation(s)</td>
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<td>- Period required for delivery</td>
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<tr>
<td>- Delivery:</td>
<td>*Firm/not firm</td>
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** “all applicable taxes” includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies.

*Delete if not applicable
PRICE ADJUSTMENTS

A  NON-FIRM PRICES SUBJECT TO ESCALATION

1. IN CASES OF PERIOD CONTRACTS, NON FIRM PRICES WILL BE ADJUSTED (LOADED) WITH THE ASSESSED CONTRACT PRICE ADJUSTMENTS IMPLICIT IN NON FIRM PRICES WHEN CALCULATING THE COMPARATIVE PRICES

2. IN THIS CATEGORY PRICE ESCALATIONS WILL ONLY BE CONSIDERED IN TERMS OF THE FOLLOWING FORMULA:

\[ Pa = (1-V)Pt \left( \frac{D1}{R1_o} + \frac{D2}{R2_o} + \frac{R1_t}{R1_o} + \frac{R3_t}{R3_o} + \frac{R4_t}{R4_o} \right) + VPt \]

Where:

- \( Pa \) = The new escalated price to be calculated.
- \( (1-V)Pt \) = 85% of the original bid price. **Note that Pt must always be the original bid price and not an escalated price.**
- \( D1, D2.. \) = Each factor of the bid price eg. labour, transport, clothing, footwear, etc. The total of the various factors D1, D2...etc. must add up to 100%.
- \( R1t, R2t...... \) = Index figure obtained from new index (depends on the number of factors used).
- \( R1o, R2o \) = Index figure at time of bidding.
- \( VPt \) = 15% of the original bid price. This portion of the bid price remains firm i.e. it is not subject to any price escalations.

3. The following index/indices must be used to calculate your bid price:

<table>
<thead>
<tr>
<th>Index</th>
<th>Dated</th>
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<th>Dated</th>
<th>Index</th>
<th>Dated</th>
<th>Index</th>
<th>Dated</th>
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4. FURNISH A BREAKDOWN OF YOUR PRICE IN TERMS OF ABOVE-MENTIONED FORMULA. THE TOTAL OF THE VARIOUS FACTORS MUST ADD UP TO 100%.

<table>
<thead>
<tr>
<th>FACTOR (D1, D2 etc. eg. Labour, transport etc.)</th>
<th>PERCENTAGE OF BID PRICE</th>
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B PRICES SUBJECT TO RATE OF EXCHANGE VARIATIONS

1. Please furnish full particulars of your financial institution, state the currencies used in the conversion of the prices of the items to South African currency, which portion of the price is subject to rate of exchange variations and the amounts remitted abroad.

<table>
<thead>
<tr>
<th>PARTICULARS OF FINANCIAL INSTITUTION</th>
<th>ITEM NO</th>
<th>PRICE</th>
<th>CURRENCY</th>
<th>RATE</th>
<th>PORTION OF PRICE SUBJECT TO ROE</th>
<th>AMOUNT IN FOREIGN CURRENCY REMITTED ABROAD</th>
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2. Adjustments for rate of exchange variations during the contract period will be calculated by using the average monthly exchange rates as issued by your commercial bank for the periods indicated hereunder: (Proof from bank required)

<table>
<thead>
<tr>
<th>AVERAGE MONTHLY EXCHANGE RATES FOR THE PERIOD:</th>
<th>DATE DOCUMENTATION MUST BE SUBMITTED TO THIS OFFICE</th>
<th>DATE FROM WHICH NEW CALCULATED PRICES WILL BECOME EFFECTIVE</th>
<th>DATE UNTIL WHICH NEW CALCULATED PRICE WILL BE EFFECTIVE</th>
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DECLARATION OF INTEREST

1. Any legal person, including persons employed by the state¹, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-

- the bidder is employed by the state; and/or

- the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

2. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

2.1 Full Name of bidder or his or her representative: .................................................................

2.2 Identity Number: ....................................................................................................................

2.3 Position occupied in the Company (director, trustee, shareholder²): ........................................

2.4 Company Registration Number: ............................................................................................

2.5 Tax Reference Number: ........................................................................................................

2.6 VAT Registration Number: ....................................................................................................

2.6.1 The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / persal numbers must be indicated in paragraph 3 below.

¹"State" means –
(a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
(b) any municipality or municipal entity;
(c) provincial legislature;
(d) national Assembly or the national Council of provinces; or
(e) Parliament.

²"Shareholder" means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.
2.7 Are you or any person connected with the bidder presently employed by the state? YES / NO

2.7.1 If so, furnish the following particulars:

- Name of person / director / trustee / shareholder/ member: ...........................................
- Name of state institution at which you or the person connected to the bidder is employed: ...........................................
- Position occupied in the state institution: ...........................................

Any other particulars:
...........................................................................................................
...........................................................................................................
...........................................................................................................

2.7.2 If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector? YES / NO

2.7.2.1 If yes, did you attached proof of such authority to the bid document? YES / NO

(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.

2.7.2.2 If no, furnish reasons for non-submission of such proof:
...........................................................................................................
...........................................................................................................
...........................................................................................................

2.8 Did you or your spouse, or any of the company's directors / trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months? YES / NO

2.8.1 If so, furnish particulars:
...........................................................................................................
...........................................................................................................
...........................................................................................................

2.9 Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid? YES / NO
2.9.1 If so, furnish particulars.

………………………………………………………………
………………………………………………………………
………………………………………………………………

2.10 Are you, or any person connected with the bidder, aware of any relationship (family, friend, other) between any other bidder and any person employed by the state who may be involved with the evaluation and or adjudication of this bid? YES/NO

2.10.1 If so, furnish particulars.

………………………………………………………………
………………………………………………………………
………………………………………………………………

2.11 Do you or any of the directors / trustees / shareholders / members of the company have any interest in any other related companies whether or not they are bidding for this contract? YES/NO

2.11.1 If so, furnish particulars:

………………………………………………………………
………………………………………………………………
………………………………………………………………

3 Full details of directors / trustees / members / shareholders.

<table>
<thead>
<tr>
<th>Full Name</th>
<th>Identity Number</th>
<th>Personal Tax Reference Number</th>
<th>State Employee Number / Personal Number</th>
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<tbody>
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4 DECLARATION

I, THE UNDERSIGNED (NAME).....................................................................................................

CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 2 and 3 ABOVE IS CORRECT. I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 23 OF THE GENERAL CONDITIONS OF CONTRACT SHOULD THIS DECLARATION PROVE TO BE FALSE.

........................................................................................................................................
Signature                           Date

........................................................................................................................................
Position                           Name of bidder

May 2011
This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution.


1. GENERAL CONDITIONS
1.1 The following preference point systems are applicable to all bids:
   - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
   - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).
1.2 a) The value of this bid is estimated to exceed R50 000 000 (all applicable taxes included) and therefore the **90/10** preference point system shall be applicable; or
1.3 Points for this bid shall be awarded for:
   (a) Price; and
   (b) B-BBEE Status Level of Contributor.
1.4 The maximum points for this bid are allocated as follows:

<table>
<thead>
<tr>
<th></th>
<th>POINTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>PRICE</td>
<td>90</td>
</tr>
<tr>
<td>B-BBEE STATUS LEVEL OF CONTRIBUTOR</td>
<td>10</td>
</tr>
<tr>
<td><strong>Total points for Price and B-BBEE must not exceed</strong></td>
<td><strong>100</strong></td>
</tr>
</tbody>
</table>

1.5 Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.
2. DEFINITIONS

(a) “B-BBEE” means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;

(b) “B-BBEE status level of contributor” means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;

(c) “bid” means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;

(d) “Broad-Based Black Economic Empowerment Act” means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);

(e) “EME” means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;

(f) “functionality” means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents.

(g) “prices” includes all applicable taxes less all unconditional discounts;

(h) “proof of B-BBEE status level of contributor” means:
   1) B-BBEE Status level certificate issued by an authorized body or person;
   2) A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
   3) Any other requirement prescribed in terms of the B-BBEE Act;

(i) “QSE” means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;

(j) “rand value” means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;

3. POINTS AWARDED FOR PRICE

3.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

\[
P_s = \begin{cases} 
80 \left( 1 - \frac{P_t - P_{\min}}{P_{\min}} \right) & \text{or} \\
90 \left( 1 - \frac{P_t - P_{\min}}{P_{\min}} \right) & \text{or} 
\end{cases}
\]

Where

\[P_s = \text{Points scored for price of bid under consideration} \]
\[P_t = \text{Price of bid under consideration} \]
\[P_{\min} = \text{Price of lowest acceptable bid}\]

4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR

4.1 In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:
<table>
<thead>
<tr>
<th>B-BBEE Status Level of Contributor</th>
<th>Number of points (90/10 system)</th>
<th>Number of points (80/20 system)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>10</td>
<td>20</td>
</tr>
<tr>
<td>2</td>
<td>9</td>
<td>18</td>
</tr>
<tr>
<td>3</td>
<td>6</td>
<td>14</td>
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<tr>
<td>4</td>
<td>5</td>
<td>12</td>
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<tr>
<td>5</td>
<td>4</td>
<td>8</td>
</tr>
<tr>
<td>6</td>
<td>3</td>
<td>6</td>
</tr>
<tr>
<td>7</td>
<td>2</td>
<td>4</td>
</tr>
<tr>
<td>8</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>Non-compliant contributor</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

5. **BID DECLARATION**

5.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

6. **B-BBEE STATUS LEVEL OF CONTRIBUTOR CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 4.1**

6.1 B-BBEE Status Level of Contributor: ..............(maximum of 10 or 20 points)

(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.

7. **SUB-CONTRACTING**

7.1 Will any portion of the contract be sub-contracted?

(Tick applicable box)

[YES] [NO]

7.1.1 If yes, indicate:

i) What percentage of the contract will be subcontracted: ..............%

ii) The name of the subcontractor: ........................................

iii) The B-BBEE status level of the subcontractor: ..........................

iv) Whether the sub-contractor is an EME or QSE

(Tick applicable box)

[YES] [NO]

v) Specify, by ticking the appropriate box, if subcontracting with an enterprise in terms of Preferential Procurement Regulations, 2017:

<table>
<thead>
<tr>
<th>Designated Group: An EME or QSE which is at last 51% owned by:</th>
<th>EME √</th>
<th>QSE √</th>
</tr>
</thead>
<tbody>
<tr>
<td>Black people</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Black people who are youth</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Black people who are women</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Black people with disabilities
Black people living in rural or underdeveloped areas or townships
Cooperative owned by black people
Black people who are military veterans

OR

Any EME
Any QSE

8. DECLARATION WITH REGARD TO COMPANY/FIRM

8.1 Name of company/firm: ..................................................................................................................

8.2 VAT registration number: ............................................................................................................

8.3 Company registration number: ....................................................................................................

8.4 TYPE OF COMPANY/FIRM

☐ Partnership/Joint Venture / Consortium
☐ One person business/sole propriety
☐ Close corporation
☐ Company
☐ (Pty) Limited

[TICK APPLICABLE BOX]

8.5 DESCRIBE PRINCIPAL BUSINESS ACTIVITIES

..........................................................................................................................................................
..........................................................................................................................................................
..........................................................................................................................................................
..........................................................................................................................................................

8.6 COMPANY CLASSIFICATION

☐ Manufacturer
☐ Supplier
☐ Professional service provider
☐ Other service providers, e.g. transporter, etc.

[TICK APPLICABLE BOX]

8.7 Total number of years the company/firm has been in business: ..............................................

8.8 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contributor indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:

i) The information furnished is true and correct;
ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;

iv) If the B-BBEE status level of contributor has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have –

(a) disqualify the person from the bidding process;
(b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
(c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
(d) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
(e) forward the matter for criminal prosecution.

<table>
<thead>
<tr>
<th>WITNESSES</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. ..................</td>
</tr>
<tr>
<td>2. ..................</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SIGNATURE(S) OF BIDDERS(S)</th>
</tr>
</thead>
<tbody>
<tr>
<td>DATE: ..........................</td>
</tr>
<tr>
<td>ADDRESS ..........................</td>
</tr>
<tr>
<td>..........................</td>
</tr>
</tbody>
</table>
DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

1 This Standard Bidding Document must form part of all bids invited.

2 It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.

3 The bid of any bidder may be disregarded if that bidder, or any of its directors have-
   a. abused the institution’s supply chain management system;
   b. committed fraud or any other improper conduct in relation to such system; or
   c. failed to perform on any previous contract.

4 In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

<table>
<thead>
<tr>
<th>Item</th>
<th>Question</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>4.1</td>
<td>Is the bidder or any of its directors listed on the National Treasury’s Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector? (Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the audi alteram partem rule was applied).</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>The Database of Restricted Suppliers now resides on the National Treasury’s website(<a href="http://www.treasury.gov.za">www.treasury.gov.za</a>) and can be accessed by clicking on its link at the bottom of the home page.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.1.1</td>
<td>If so, furnish particulars:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.2</td>
<td>Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? The Register for Tender Defaulters can be accessed on the National Treasury’s website(<a href="http://www.treasury.gov.za">www.treasury.gov.za</a>) by clicking on its link at the bottom of the home page.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.2.1</td>
<td>If so, furnish particulars:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.3</td>
<td>Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.3.1</td>
<td>If so, furnish particulars:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.4</td>
<td>Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?</td>
<td>Yes □ No □</td>
<td></td>
</tr>
<tr>
<td>-------</td>
<td>----------------------------------------------------------------------------------</td>
<td>-----------</td>
<td></td>
</tr>
<tr>
<td>4.4.1</td>
<td>If so, furnish particulars:</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**CERTIFICATION**

I, THE UNDERSIGNED (FULL NAME)………………………………………………………………
CERTIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS TRUE AND CORRECT.

I ACCEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION MAY BE TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.

-------------------------------  -------------------------------
Signature                      Date

-------------------------------  -------------------------------
Position                       Name of Bidder

Js365bW
CERTIFICATE OF INDEPENDENT BID DETERMINATION

1 This Standard Bidding Document (SBD) must form part of all bids¹ invited.

2 Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).² Collusive bidding is a pe se prohibition meaning that it cannot be justified under any grounds.

3 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
   a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution’s supply chain management system and or committed fraud or any other improper conduct in relation to such system.
   b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.

4 This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.

5 In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

¹ Includes price quotations, advertised competitive bids, limited bids and proposals.

² Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.
CERTIFICATE OF INDEPENDENT BID DETERMINATION

I, the undersigned, in submitting the accompanying bid:

________________________________________________________________________
(Bid Number and Description)

in response to the invitation for the bid made by:

______________________________________________________________________________
(Name of Institution)

do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of:_______________________________________________________that:

(Name of Bidder)

1. I have read and I understand the contents of this Certificate;
2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
5. For the purposes of this Certificate and the accompanying bid, I understand that the word “competitor” shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:

   (a) has been requested to submit a bid in response to this bid invitation;
   (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
   (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder.
6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium\(^3\) will not be construed as collusive bidding.

7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:

(a) prices;
(b) geographical area where product or service will be rendered (market allocation)
(c) methods, factors or formulas used to calculate prices;
(d) the intention or decision to submit or not to submit, a bid;
(e) the submission of a bid which does not meet the specifications and conditions of the bid; or
(f) bidding with the intention not to win the bid.

8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.

9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

\(^3\) Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.
10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

------------------------------------------------------------------------------------
Signature                                  Date
------------------------------------------------------------------------------------
Position                                  Name of Bidder
------------------------------------------------------------------------------------
Js914w 2
GOVERNMENT PROCUREMENT

GENERAL CONDITIONS OF CONTRACT
July 2010

NOTES

The purpose of this document is to:

(i) Draw special attention to certain general conditions applicable to government bids, contracts and orders; and
(ii) To ensure that clients be familiar with regard to the rights and obligations of all parties involved in doing business with government.

In this document words in the singular also mean in the plural and vice versa and words in the masculine also mean in the feminine and neuter.

- The General Conditions of Contract will form part of all bid documents and may not be amended.

- Special Conditions of Contract (SCC) relevant to a specific bid, should be compiled separately for every bid (if applicable) and will supplement the General Conditions of Contract. Whenever there is a conflict, the provisions in the SCC shall prevail.
**TABLE OF CLAUSES**

1. Definitions
2. Application
3. General
4. Standards
5. Use of contract documents and information; inspection
6. Patent rights
7. Performance security
8. Inspections, tests and analysis
9. Packing
10. Delivery and documents
11. Insurance
12. Transportation
13. Incidental services
14. Spare parts
15. Warranty
16. Payment
17. Prices
18. Contract amendments
19. Assignment
20. Subcontracts
21. Delays in the supplier’s performance
22. Penalties
23. Termination for default
24. Dumping and countervailing duties
25. Force Majeure
26. Termination for insolvency
27. Settlement of disputes
28. Limitation of liability
29. Governing language
30. Applicable law
31. Notices
32. Taxes and duties
33. National Industrial Participation Programme (NIPP)
34. Prohibition of restrictive practices
General Conditions of Contract

1. Definitions

1. The following terms shall be interpreted as indicated:

1.1 “Closing time” means the date and hour specified in the bidding documents for the receipt of bids.

1.2 “Contract” means the written agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.

1.3 “Contract price” means the price payable to the supplier under the contract for the full and proper performance of his contractual obligations.

1.4 “Corrupt practice” means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution.

1.5 "Countervailing duties" are imposed in cases where an enterprise abroad is subsidized by its government and encouraged to market its products internationally.

1.6 “Country of origin” means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.

1.7 “Day” means calendar day.

1.8 “Delivery” means delivery in compliance of the conditions of the contract or order.

1.9 “Delivery ex stock” means immediate delivery directly from stock actually on hand.

1.10 “Delivery into consignees store or to his site” means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the supplier bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.

1.11 "Dumping" occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the
1.12 “Force majeure” means an event beyond the control of the supplier and not involving the supplier’s fault or negligence and not foreseeable. Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.

1.13 “Fraudulent practice” means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder, and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.

1.14 “GCC” means the General Conditions of Contract.

1.15 “Goods” means all of the equipment, machinery, and/or other materials that the supplier is required to supply to the purchaser under the contract.

1.16 “Imported content” means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the supplier or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as landing costs, dock dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.

1.17 “Local content” means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.

1.18 “Manufacture” means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.

1.19 “Order” means an official written order issued for the supply of goods or works or the rendering of a service.

1.20 “Project site,” where applicable, means the place indicated in bidding documents.

1.21 “Purchaser” means the organization purchasing the goods.

1.22 “Republic” means the Republic of South Africa.

1.23 “SCC” means the Special Conditions of Contract.

1.24 “Services” means those functional services ancillary to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such
obligations of the supplier covered under the contract.

1.25 “Written” or “in writing” means handwritten in ink or any form of electronic or mechanical writing.

2. Application

2.1 These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise indicated in the bidding documents.

2.2 Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works.

2.3 Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.

3. General

3.1 Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.

3.2 With certain exceptions, invitations to bid are only published in the Government Tender Bulletin. The Government Tender Bulletin may be obtained directly from the Government Printer, Private Bag X85, Pretoria 0001, or accessed electronically from www.treasury.gov.za

4. Standards

4.1 The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.

5. Use of contract documents and information; inspection.

5.1 The supplier shall not, without the purchaser’s prior written consent, disclose the contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the supplier in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.

5.2 The supplier shall not, without the purchaser’s prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.

5.3 Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the supplier’s performance under the contract if so required by the purchaser.

5.4 The supplier shall permit the purchaser to inspect the supplier’s records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.

6. Patent rights

6.1 The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by the purchaser.
7. Performance security

7.1 Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to the purchaser the performance security of the amount specified in SCC.

7.2 The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier’s failure to complete his obligations under the contract.

7.3 The performance security shall be denominated in the currency of the contract, or in a freely convertible currency acceptable to the purchaser and shall be in one of the following forms:

(a) a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser’s country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or

(b) a cashier’s or certified cheque

7.4 The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier’s performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

8. Inspections, tests and analyses

8.1 All pre-bidding testing will be for the account of the bidder.

8.2 If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspection, the premises of the bidder or contractor shall be open, at all reasonable hours, for inspection by a representative of the Department or an organization acting on behalf of the Department.

8.3 If there are no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing authority concerned.

8.4 If the inspections, tests and analyses referred to in clauses 8.2 and 8.3 show the supplies to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.

8.5 Where the supplies or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such supplies or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.

8.6 Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.

8.7 Any contract supplies may on or after delivery be inspected, tested or
analyzed and may be rejected if found not to comply with the requirements of the contract. Such rejected supplies shall be held at the cost and risk of the supplier who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with supplies which do comply with the requirements of the contract. Failing such removal the rejected supplies shall be returned at the suppliers cost and risk. Should the supplier fail to provide the substitute supplies forthwith, the purchaser may, without giving the supplier further opportunity to substitute the rejected supplies, purchase such supplies as may be necessary at the expense of the supplier.

8.8 The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the conditions thereof, or to act in terms of Clause 23 of GCC.

9. Packing

9.1 The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing, case size and weights shall take into consideration, where appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.

9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, if any, specified in SCC, and in any subsequent instructions ordered by the purchaser.

10. Delivery and documents

10.1 Delivery of the goods shall be made by the supplier in accordance with the terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified in SCC.

10.2 Documents to be submitted by the supplier are specified in SCC.

11. Insurance

11.1 The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC.

12. Transportation

12.1 Should a price other than an all-inclusive delivered price be required, this shall be specified in the SCC.

13. Incidental services

13.1 The supplier may be required to provide any or all of the following services, including additional services, if any, specified in SCC:

(a) performance or supervision of on-site assembly and/or commissioning of the supplied goods;
(b) furnishing of tools required for assembly and/or maintenance of the supplied goods;
(c) furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods;
(d) performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the supplier of any warranty obligations under this contract; and

(e) training of the purchaser’s personnel, at the supplier’s plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.

13.2 Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the supplier for similar services.

14. Spare parts

14.1 As specified in SCC, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:

(a) such spare parts as the purchaser may elect to purchase from the supplier, provided that this election shall not relieve the supplier of any warranty obligations under the contract; and

(b) in the event of termination of production of the spare parts:
   (i) Advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and
   (ii) following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

15. Warranty

15.1 The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser’s specifications) or from any act or omission of the supplier, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.

15.2 This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.

15.3 The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.

15.4 Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.

15.5 If the supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the purchaser may proceed to take
such remedial action as may be necessary, at the supplier’s risk and expense and without prejudice to any other rights which the purchaser may have against the supplier under the contract.

16. Payment

16.1 The method and conditions of payment to be made to the supplier under this contract shall be specified in SCC.

16.2 The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfillment of other obligations stipulated in the contract.

16.3 Payments shall be made promptly by the purchaser, but in no case later than thirty (30) days after submission of an invoice or claim by the supplier.

16.4 Payment will be made in Rand unless otherwise stipulated in SCC.

17. Prices

17.1 Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the supplier in his bid, with the exception of any price adjustments authorized in SCC or in the purchaser’s request for bid validity extension, as the case may be.

18. Contract amendments

18.1 No variation in or modification of the terms of the contract shall be made except by written amendment signed by the parties concerned.

19. Assignment

19.1 The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser’s prior written consent.

20. Subcontracts

20.1 The supplier shall notify the purchaser in writing of all subcontracts awarded under this contracts if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the supplier from any liability or obligation under the contract.

21. Delays in the supplier’s performance

21.1 Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.

21.2 If at any time during performance of the contract, the supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier’s notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier’s time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.

21.3 No provision in a contract shall be deemed to prohibit the obtaining of supplies or services from a national department, provincial department, or a local authority.

21.4 The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the
supplier’s point of supply is not situated at or near the place where the supplies are required, or the supplier’s services are not readily available.

21.5 Except as provided under GCC Clause 25, a delay by the supplier in the performance of its delivery obligations shall render the supplier liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 21.2 without the application of penalties.

21.6 Upon any delay beyond the delivery period in the case of a supplies contract, the purchaser shall, without canceling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at the supplier’s expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.

22. Penalties

22.1 Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

23. Termination for default

23.1 The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:

(a) if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2;

(b) if the Supplier fails to perform any other obligation(s) under the contract; or

(c) if the supplier, in the judgment of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

23.2 In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.

23.3 Where the purchaser terminates the contract in whole or in part, the purchaser may decide to impose a restriction penalty on the supplier by prohibiting such supplier from doing business with the public sector for a period not exceeding 10 years.

23.4 If a purchaser intends imposing a restriction on a supplier or any
person associated with the supplier, the supplier will be allowed a time
period of not more than fourteen (14) days to provide reasons why the
envisaged restriction should not be imposed. Should the supplier fail to
respond within the stipulated fourteen (14) days the purchaser may regard
the intended penalty as not objected against and may impose it on the
supplier.

23.5 Any restriction imposed on any person by the Accounting Officer /
Authority will, at the discretion of the Accounting Officer / Authority,
also be applicable to any other enterprise or any partner, manager,
director or other person who wholly or partly exercises or exercised or
may exercise control over the enterprise of the first-mentioned person,
and with which enterprise or person the first-mentioned person, is or was
in the opinion of the Accounting Officer / Authority actively associated.

23.6 If a restriction is imposed, the purchaser must, within five (5) working
days of such imposition, furnish the National Treasury, with the
following information:
(i) the name and address of the supplier and / or person restricted by the
purchaser;
(ii) the date of commencement of the restriction
(iii) the period of restriction; and
(iv) the reasons for the restriction.

These details will be loaded in the National Treasury’s central database
of suppliers or persons prohibited from doing business with the public
sector.

23.7 If a court of law convicts a person of an offence as contemplated in
sections 12 or 13 of the Prevention and Combating of Corrupt Activities
Act, No. 12 of 2004, the court may also rule that such person’s name be
endorsed on the Register for Tender Defaulters. When a person’s name
has been endorsed on the Register, the person will be prohibited from
doing business with the public sector for a period not less than five years
and not more than 10 years. The National Treasury is empowered to
determine the period of restriction and each case will be dealt with on its
own merits. According to section 32 of the Act the Register must be
open to the public. The Register can be perused on the National Treasury
website.

24. Anti-dumping
and countervailing
duties and rights

24.1 When, after the date of bid, provisional payments are required, or anti-
dumping or countervailing duties are imposed, or the amount of a
provisional payment or anti-dumping or countervailing right is
increased in respect of any dumped or subsidized import, the State is
not liable for any amount so required or imposed, or for the amount of
any such increase. When, after the said date, such a provisional
payment is no longer required or any such anti-dumping or
countervailing right is abolished, or where the amount of such
provisional payment or any such right is reduced, any such favourable
difference shall on demand be paid forthwith by the contractor to the
State or the State may deduct such amounts from moneys (if any)
which may otherwise be due to the contractor in regard to supplies or
services which he delivered or rendered, or is to deliver or render in
terms of the contract or any other contract or any other amount which
may be due to him

25. Force Majeure

25.1 Notwithstanding the provisions of GCC Clauses 22 and 23, the supplier shall not be liable for forfeiture of its performance security, damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.

25.2 If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the purchaser in writing, the supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

26. Termination for insolvency

26.1 The purchaser may at any time terminate the contract by giving written notice to the supplier if the supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

27. Settlement of Disputes

27.1 If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.

27.2 If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the supplier may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.

27.3 Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.

27.4 Mediation proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.

27.5 Notwithstanding any reference to mediation and/or court proceedings herein,

(a) the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and
(b) the purchaser shall pay the supplier any monies due the supplier.

28. Limitation of liability

28.1 Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Clause 6;

(a) the supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the supplier to pay penalties and/or damages to the purchaser; and
(b) the aggregate liability of the supplier to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.

29. Governing language

29.1 The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English.

30. Applicable law

30.1 The contract shall be interpreted in accordance with South African laws, unless otherwise specified in SCC.

31. Notices

31.1 Every written acceptance of a bid shall be posted to the supplier concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice.

31.2 The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice.

32. Taxes and duties

32.1 A foreign supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser’s country.

32.2 A local supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to the purchaser.

32.3 No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid the Department must be in possession of a tax clearance certificate, submitted by the bidder. This certificate must be an original issued by the South African Revenue Services.

33. National Industrial Participation (NIP) Programme

33.1 The NIP Programme administered by the Department of Trade and Industry shall be applicable to all contracts that are subject to the NIP obligation.

34 Prohibition of Restrictive practices

34.1 In terms of section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, an agreement between, or concerted practice by, firms, or a decision by an association of firms, is prohibited if it is between parties in a horizontal relationship and if a bidder (s) is / are or a contractor(s) was / were involved in collusive bidding (or bid rigging).

34.2 If a bidder(s) or contractor(s), based on reasonable grounds or evidence obtained by the purchaser, has / have engaged in the restrictive practice referred to above, the purchaser may refer the matter to the Competition Commission for investigation and possible imposition of administrative penalties as contemplated in the Competition Act No. 89 of 1998.
34.3 If a bidder(s) or contractor(s), has / have been found guilty by the Competition Commission of the restrictive practice referred to above, the purchaser may, in addition and without prejudice to any other remedy provided for, invalidate the bid(s) for such item(s) offered, and / or terminate the contract in whole or part, and / or restrict the bidder(s) or contractor(s) from conducting business with the public sector for a period not exceeding ten (10) years and / or claim damages from the bidder(s) or contractor(s) concerned.
Appointment of Travel Management Company to Provide Travel Management Services to the National Department of Health (NDoH) for the period of 36 months

RFP NDOH 02/2017-2018

Date Issued: [21/04/2017]
Closing date and time: [22/05/2017 at 11:00]
Bid Validity Period: [120 days]

TENDER BOX ADDRESS:
CONER THABO SEHUME AND STRUBEN STREET
CIVITAS BUILDING
PRETORIA
0001
TABLE OF CONTENT

1. INTRODUCTION ................................................................. 4
2. PURPOSE OF THIS REQUEST FOR PROPOSAL (RFP) ....................... 4
3. DEFINITIONS ........................................................................ 4
4. LEGISLATIVE FRAMEWORK OF THE BID .................................... 6
5. BRIEFING SESSION .................................................................. 7
6. TIMELINE OF THE BID PROCESS ............................................. 7
7. CONTACT AND COMMUNICATION ............................................. 8
8. LATE BIDS ........................................................................... 9
9. COUNTER CONDITIONS ......................................................... 9
10. FRONTING ........................................................................... 9
11. SUPPLIER DUE DILIGENCE ..................................................... 9
12. SUBMISSION OF PROPOSALS ............................................... 10
13. PRESENTATION / DEMONSTRATION ...................................... 11
14. DURATION OF THE CONTRACT ............................................. 11
15. SCOPE OF WORK .................................................................. 12
15.1. Background ....................................................................... 12
15.2. Travel Volumes ................................................................. 12
15.3. Service Requirements ......................................................... 13
15.3.1. General ......................................................................... 13
15.3.2. Reservations ................................................................. 14
15.3.3. Air Travel ..................................................................... 15
15.3.4. Accommodation ............................................................ 15
15.3.5. Car Rental and Shuttle Services ...................................... Error! Bookmark not defined.
15.4. Communication ................................................................. 17
15.5. Financial Management ......................................................... 18
15.6. Technology, Management Information and Reporting ............. 19
15.7. Account Management .......................................................... 20
15.8. Value Added Services .......................................................... 21
15.9. Cost Management ............................................................... 22
15.10. Quarterly and Annual Travel Reviews .................................... 22
15.11. Office Management ............................................................ 22
15.12. On-site Facilities ............................................................... 23
16. PRICING MODEL ................................................................. 23
16.1. Transaction Fees ............................................................... 23
16.2. Management Fee ............................................................... 23
16.3. Volume driven incentives .................................................... 24
17. EVALUATION AND SELECTION CRITERIA ................................. 24
17.1. Gate 0: Pre-qualification Criteria ......................................... 25
17.2. Gate 1: Technical Evaluation Criteria = 100 points .................. 27
17.3. Gate 2: Price and BBBEE Evaluation (90+10) = 100 points ........ 27
18. GENERAL CONDITIONS OF CONTRACT ................................... 30
19. CONTRACT PRICE ADJUSTMENT ........................................... 30
20. SERVICE LEVEL AGREEMENT ............................................. 30
21. SPECIAL CONDITIONS OF THIS BID ..................................... 31
22. NDoH REQUIRES BIDDER(S) TO DECLARE ............................ 32
23. CONFLICT OF INTEREST, CORRUPTION AND FRAUD ............. 33
<table>
<thead>
<tr>
<th></th>
<th>Topic</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>24</td>
<td>MISREPRESENTATION DURING THE LIFECYCLE OF THE CONTRACT</td>
<td>34</td>
</tr>
<tr>
<td>25</td>
<td>PREPARATION COSTS</td>
<td>34</td>
</tr>
<tr>
<td>26</td>
<td>INDEMNITY</td>
<td>35</td>
</tr>
<tr>
<td>27</td>
<td>PRECEDENCE</td>
<td>35</td>
</tr>
<tr>
<td>28</td>
<td>LIMITATION OF LIABILITY</td>
<td>35</td>
</tr>
<tr>
<td>29</td>
<td>TAX COMPLIANCE</td>
<td>35</td>
</tr>
<tr>
<td>30</td>
<td>NATIONAL TREASURY</td>
<td>35</td>
</tr>
<tr>
<td>31</td>
<td>GOVERNING LAW</td>
<td>36</td>
</tr>
<tr>
<td>32</td>
<td>RESPONSIBILITY FOR SUB-CONTRACTORS AND BIDDER’S PERSONNEL</td>
<td>36</td>
</tr>
<tr>
<td>33</td>
<td>CONFIDENTIALITY</td>
<td>36</td>
</tr>
<tr>
<td>34</td>
<td>NDoH PROPRIETARY INFORMATION</td>
<td>37</td>
</tr>
</tbody>
</table>
1. INTRODUCTION

The National Department of Health (NDoH) requires that travel management services in respect of its officials and approved non-officials in the interest of NDoH be made through a Travel Management Company (TMC) with consideration to the following:

(a) Travel services will only be provided for persons travelling for official reasons and in the interest of NDoH.

(b) The most cost effective and practical means of required services to be used at all times. The TMC must clearly demonstrate a reduction in costs by utilising discounted rates and other available incentives optimally.

2. PURPOSE OF THIS REQUEST FOR PROPOSAL (RFP)

The purpose of this Request for Proposal (RFP) is to solicit proposals from potential bidder(s) for the provision of travel management services to NDoH.

This RFP document details and incorporates, as far as possible, the tasks and responsibilities of the potential bidder required by NDoH for the provision of travel management services to NDoH.

This RFP does not constitute an offer to do business with NDoH, but merely serves as an invitation to bidder(s) to facilitate a requirements-based decision process.

3. DEFINITIONS

**Accommodation** means the rental of lodging facilities while away from one’s place of abode, but on authorised official duty.

**After-hours service** refers to an enquiry or travel request that is actioned after normal working hours.

**Air travel** means travel by airline on authorised official business.

**Authorising Official** means the employee who has been delegated to authorise travel in respect of travel requests and expenses, e.g. line manager of the traveller.

**Car Rental** means the rental of a vehicle for a short period of time by a Traveller for official purposes.

**Department** means the organ of state, Department or Public Entity that requires the provision of travel management services.
Domestic travel means travel within the borders of the Republic of South Africa.

Emergency service means the booking of travel when unforeseen circumstances necessitate an unplanned trip or a diversion from original planned trip.

gCommerce refers to the Government’s buy-site for transversal contracts.

International travel refers to travel outside the borders of the Republic of South Africa.

Lodge Card is a Virtual Card that is “Lodged” with the travel management company (TMC) or in-house Online Booking tool, and serviced by a supporting Bank.

Management Fee is the fixed negotiated fee payable to the Travel Management Company (TMC) in monthly instalments for the delivery of travel management services, excluding any indirect service fee not included in the management fee structure (visa, refund, frequent flyer tickets etc).

Merchant Fees are fees charged by the lodge card company at the point of sale for bill back charges for ground arrangements.

Quality Management System means a collection of business processes focused on consistently meeting customer requirements and enhancing their satisfaction. It is expressed as the organizational structure, policies, procedures, processes and resources needed to implement quality management.

Regional travel means travel across the border of South Africa to any of the SADC Countries, namely; Angola, Botswana, Democratic Republic of Congo (DRC), Lesotho, Madagascar, Malawi, Mauritius, Mozambique, Namibia, Seychelles, Swaziland, United Republic of Tanzania, Zambia and Zimbabwe.

Service Level Agreement (SLA) is a contract between the TMC and Government that defines the level of service expected from the TMC.

Shuttle Service means the service offered to transfer a Traveller from one point to another, for example from place of work to the airport.

Third party fees are fees payable to third party service providers that provides travel related services on an ad hoc basis that is not directly provided by the TMC. These fees include visa fees and courier fees.

Transaction Fee means the fixed negotiated fee charged for each specific service type e.g. international air ticket, charged per type per transaction per traveller.

Traveller refers to a Government official, consultant or contractor travelling on official business on behalf of Government.
Travel Authorisation is the official form utilised by Government reflecting the detail and order number of the trip that is approved by the relevant authorising official.

Travel Booker is the person coordinating travel reservations with the Travel Management Company (TMC) consultant on behalf of the Traveller, e.g. the personal assistant of the traveller.

Travel Management Company or TMC refers to the Company contracted to provide travel management services (Travel Agents).

Travel Voucher means a document issued by the Travel Management Company to confirm the reservation and/or payment of specific travel arrangements.

Value Added Services are services that enhance or complement the general travel management services e.g. Rules and procedures of the airports.

VAT means Value Added Tax.

VIP or Executive Service means the specialised and personalised travel management services to selected employees of Government by a dedicated consultant to ensure a seamless travel experience.

4. LEGISLATIVE FRAMEWORK OF THE BID

4.1. Tax Legislation

Bidder(s) must be compliant when submitting a proposal to NDoH and remain compliant for the entire contract term with all applicable tax legislation, including but not limited to the Income Tax Act, 1962 (Act No. 58 of 1962) and Value Added Tax Act, 1991 (Act No. 89 of 1991).

4.2. Procurement Legislation

NDoH has a detailed evaluation methodology premised on Treasury Regulation 16A3 promulgated under Section 76 of the Public Finance Management Act, 1999 (Act, No. 1 of 1999), the Preferential Procurement Policy Framework Act 2000 (Act, No.5 of 2000) and the Broad-Based Black Economic Empowerment Act, 2003 (Act, No. 53 of 2003).

4.3. Technical Legislation and/or Standards

Bidder(s) should be cognisant of the legislation and/or standards specifically applicable to the services.
5. BRIEFING SESSION

A non-compulsory briefing and clarification session will be held at NDoH on the 03 May 2017 at 10:00 to clarify to bidder(s) the scope and extent of work to be executed.

It is highly recommended that bidders attend the briefing session.

6. TIMELINE OF THE BID PROCESS

The period of validity of tender and the withdrawal of offers, after the closing date and time is 120 days. The project timeframes of this bid are set out below:

<table>
<thead>
<tr>
<th>Activity</th>
<th>Due Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advertisement of bid on Government e-tender portal / print media / Tender Bulletin</td>
<td></td>
</tr>
<tr>
<td>Non compulsory briefing and clarification session</td>
<td></td>
</tr>
<tr>
<td>Questions relating to bid from bidder(s)</td>
<td></td>
</tr>
<tr>
<td>Bid closing date</td>
<td></td>
</tr>
<tr>
<td>Notice to bidder(s)</td>
<td>NDoH will endeavour to inform bidders of the progress until conclusion of the tender.</td>
</tr>
</tbody>
</table>

All dates and times in this bid are South African standard time.

Any time or date in this bid is subject to change at NDoH’s discretion. The establishment of a time or date in this bid does not create an obligation on the part of NDoH to take any action, or create any right in any way for any bidder to demand that any action be taken on the date established. The bidder accepts that, if NDoH extends the deadline for bid submission (the Closing Date) for any reason, the requirements of this bid otherwise apply equally to the extended deadline.
7. CONTACT AND COMMUNICATION

7.1. A nominated official of the bidder(s) can make enquiries in writing, to Nonkululeko Ndwandwe via email nonkululeko.ndwandwe@health.gov.za. Bidder(s) must reduce all telephonic enquiries to writing and send to the above email address.

7.2. The delegated office of NDoH may communicate with Bidder(s) where clarity is sought in the bid proposal.

7.3. Any communication to an official or a person acting in an advisory capacity for NDoH in respect of the bid between the closing date and the award of the bid by the Bidder(s) is discouraged.

7.4. All communication between the Bidder(s) and NDoH must be done in writing.

7.5. Whilst all due care has been taken in connection with the preparation of this bid, NDoH makes no representations or warranties that the content of the bid or any information communicated to or provided to Bidder(s) during the bidding process is, or will be, accurate, current or complete. NDoH and its employees and advisors will not be liable with respect to any information communicated which may not be accurate, current or complete.

7.6. If Bidder(s) finds or reasonably believes it has found any discrepancy, ambiguity, error or inconsistency in this bid or any other information provided by NDoH (other than minor clerical matters), the Bidder(s) must promptly notify NDoH in writing of such discrepancy, ambiguity, error or inconsistency in order to afford NDoH an opportunity to consider what corrective action is necessary (if any).

7.7. Any actual discrepancy, ambiguity, error or inconsistency in the bid or any other information provided by NDoH will, if possible, be corrected and provided to all Bidder(s) without attribution to the Bidder(s) who provided the written notice.

7.8. All persons (including Bidder(s)) obtaining or receiving the bid and any other information in connection with the Bid or the Tendering process must keep the contents of the Bid and other such information confidential, and not disclose or use the information except as required for the purpose of developing a proposal in response to this Bid.
8. **LATE BIDS**

Bids received after the closing date and time, at the address indicated in the bid documents, will not be accepted for consideration and where practicable, be returned unopened to the Bidder(s).

9. **COUNTER CONDITIONS**

Bidders’ attention is drawn to the fact that amendments to any of the Bid Conditions or setting of counter conditions by Bidders or qualifying any Bid Conditions may result in the invalidation of such bids.

10. **FRONTING**

10.1. Government supports the spirit of broad based black economic empowerment and recognizes that real empowerment can only be achieved through individuals and businesses conducting themselves in accordance with the Constitution and in an honest, fair, equitable, transparent and legally compliant manner. Against this background the Government condemn any form of fronting.

10.2. The Government, in ensuring that Bidders conduct themselves in an honest manner will, as part of the bid evaluation processes, conduct or initiate the necessary enquiries/investigations to determine the accuracy of the representation made in bid documents. Should any of the fronting indicators as contained in the Guidelines on Complex Structures and Transactions and Fronting, issued by the Department of Trade and Industry, be established during such enquiry / investigation, the onus will be on the Bidder / contractor to prove that fronting does not exist. Failure to do so within a period of 14 days from date of notification may invalidate the bid / contract and may also result in the restriction of the Bidder / contractor to conduct business with the public sector for a period not exceeding ten years, in addition to any other remedies NDoH may have against the Bidder / contractor concerned.

11. **SUPPLIER DUE DILIGENCE**

NDoH reserves the right to conduct supplier due diligence prior to final award or at any time during the contract period. This may include site visits.
12. **SUBMISSION OF PROPOSALS**

12.1. Bid documents may either be posted to Private Bag X828, PRETORIA, 0001 OR placed in the tender box the aforesaid address on or before the closing date and time.

12.2. Bid documents will only be considered if received by NDoH before the closing date and time, regardless of the method used to send or deliver such documents to NDoH.

12.3. The bidder(s) are required to submit two (2) copies of each file - one (1) original and one (1) duplicate) and one (1) CD-ROM with content of each file by the closing date and time. Each file and CD-ROM must be marked correctly and sealed separately for ease of reference during the evaluation process. Furthermore, the file and information in the CD-ROM must be labelled and submitted in the following format:

<table>
<thead>
<tr>
<th>FILE 1 (TECHNICAL FILE)</th>
<th>FILE 2 (PRICE &amp; BBBEE)</th>
</tr>
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<tbody>
<tr>
<td><strong>Exhibit 1:</strong> Pre-qualification documents</td>
<td><strong>Exhibit 1:</strong> BBBEE Certificate</td>
</tr>
<tr>
<td><strong>Exhibit 2:</strong></td>
<td><strong>Exhibit 2:</strong> Pricing Schedule</td>
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<tr>
<td>- Technical Responses and Bidder Compliance Checklist for Technical Evaluation</td>
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<tr>
<td>- Supporting documents for technical responses.</td>
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<tr>
<td>- References/testimonials</td>
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<tr>
<td><strong>Exhibit 3:</strong></td>
<td><strong>Exhibit 3:</strong></td>
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<tr>
<td>- Company Profile</td>
<td>- Three (3) years audited/reviewed financial statements</td>
</tr>
<tr>
<td>- Supplementary information</td>
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<td><strong>Exhibit 4:</strong></td>
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<td>- General Conditions of Contract (GCC)</td>
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<tr>
<td>- Draft Service Agreement</td>
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</table>

12.4. Bidders are requested to initial each page of the tender document on the top right hand corner.
13. **PRESENTATION / DEMONSTRATION**

NDoH reserves the right to request presentations/demonstrations from the short-listed Bidders as part of the bid process.

14. **DURATION OF THE CONTRACT**

The successful bidder will be appointed for a period of 36 (thirty six) months with an option to renew in NDoH’s sole discretion for an additional 24 (twenty four) months on the same terms and conditions unless the parties agree otherwise. The renewal of the contract will be at intervals of 12 (twelve) months each.
15. **SCOPE OF WORK**

15.1. **Background**

NDoH currently has an in-house TMC to manage the travel requisition and travel expense processes within the travel management lifecycle. The travel requisition process is currently a traditional process with a hope to move to semi-automated process.

NDoH’s primary objective in issuing this RFP is to enter into agreement with a successful bidder(s) who will achieve the following:

a) Provide NDoH with travel management services that are consistent and reliable and will maintain a high level of traveller satisfaction in line with the service levels;

b) Achieve significant cost savings for NDoH without any degradation in the services;

c) Appropriately contain NDoH’s risk and traveller risk.

15.2. **Travel Volumes**

The current NDoH total volumes per annum include air travel, accommodation, car hire, forex, conference, etc. The table below details the number of transactions for the FY 2015/2016 as follows:

<table>
<thead>
<tr>
<th>Service Category</th>
<th>Estimated Number of Transactions per annum</th>
<th>Estimated Expenditure per annum</th>
</tr>
</thead>
<tbody>
<tr>
<td>Air travel - Domestic</td>
<td>10 729</td>
<td>R 34 m</td>
</tr>
<tr>
<td>Air Travel - Regional &amp; International</td>
<td>2 441</td>
<td>R 32 m</td>
</tr>
<tr>
<td>Car Rental - Domestic</td>
<td>8</td>
<td>R 25 k</td>
</tr>
<tr>
<td>Shuttle Services - Domestic</td>
<td>3 957</td>
<td>R 8 m</td>
</tr>
<tr>
<td>Accommodation - Domestic</td>
<td>7 031</td>
<td>R 19 m</td>
</tr>
<tr>
<td>Accommodation - Regional &amp; International</td>
<td>216</td>
<td>R 6 m</td>
</tr>
<tr>
<td>Transfers - Regional &amp; International</td>
<td>10</td>
<td>R 200 k</td>
</tr>
<tr>
<td>Conferences/Events</td>
<td>228</td>
<td>R 20 m</td>
</tr>
<tr>
<td>After Hours</td>
<td>265</td>
<td>R 40 k</td>
</tr>
<tr>
<td>Parking</td>
<td>141</td>
<td>R 60 k</td>
</tr>
<tr>
<td>Insurance</td>
<td>278</td>
<td>R97 000</td>
</tr>
<tr>
<td>Forex</td>
<td>22</td>
<td>R376 000</td>
</tr>
<tr>
<td><strong>GRAND TOTAL</strong></td>
<td><strong>25 313</strong></td>
<td><strong>R119 594 m</strong></td>
</tr>
</tbody>
</table>
Note: These figures are projections based on the current trends and they may change during the tenure of the contract. The figures are meant for illustration purposes to assist the bidders to prepare their proposal.

15.3. Service Requirements

15.3.1. General

The successful bidder will be required to provide travel management services. Deliverables under this section include without limitation, the following:

a. The travel services will be provided to all Travellers travelling on behalf of the National Department of Health (NDoH). This will include employees and contractors, consultants and clients where NDoH is responsible for the arrangement and cost of travel.

b. Familiarisation with current NDoH travel business processes.

c. Familiarisation with current travel suppliers and negotiated agreements that are in place between NDoH and third parties.

d. Familiarisation with current NDoH Travel Policy and implementations of controls to ensure compliance.

e. Provide a facility for NDoH to update its travellers' profiles.

f. Work with the department to manage the third party service providers by addressing service failures and complaints against these service providers.

g. Consolidate all invoices received from travel suppliers.

h. Work with the incumbent service provider to ensure a detailed transition plan for implementing the service to ensure a smooth transition without service interruptions.

i. Provide the testimonials/reference letters from at least three (3) contactable existing/recent clients (within past 3 years) which are of a similar size of NDoH.
15.3.2. Reservations

The Travel Management Company will:

a. always endeavour to make the most cost effective travel arrangements.
b. apprise themselves of all travel requirements for destinations and advise the Traveller of alternative plans that are more cost effective and more convenient where necessary.
c. obtain a minimum of three (3) price comparisons for all travel requests where the routing or destination permits.
d. book the negotiated discounted fares and rates where possible.
e. keep abreast of carrier schedule changes as well as all other alterations and new conditions affecting travel and make appropriate adjustments for any changes in flight schedules prior to or during the traveller’s official trip. When necessary, e-tickets and billing shall be modified and reissued to reflect these changes.
f. book parking facilities at the airports where required for the duration of the travel.
g. respond timely and process all queries, requests, changes and cancellations timely and accurately.
h. facilitate group bookings (e.g. for meetings, conferences, events, etc.)
i. issue all necessary travel documents, itineraries and vouchers timely to traveller(s) prior to departure dates.
j. assist with the arrangement of foreign currency and the issuing of travel insurance for international trips where required.
k. facilitate any reservations that are not bookable on the Global Distribution System (GDS).
l. encourage and assist bookings that are generated through their own or third party Online Booking Tool (OBT) where it can be implemented.
m. keep record of that, unless otherwise stated, all cases include domestic, regional and international travel bookings.
n. provide relevant information regarding travel requirements such as travel visa, inoculations etc as and when that is required by the traveller.
15.3.3. Air Travel

a. The TMC must be able to book full service carriers as well as low cost carriers.

b. The TMC will book the lowest airfares possible for domestic travel.

c. For international flights, the airline which provides the most cost effective and practical routings may be used.

d. The TMC should obtain three or more price quotations where applicable to present the most cost effective and practical routing to the Traveller.

e. The airline ticket should include the applicable airline agreement number as well as the individual loyalty program number of the Traveller (if applicable).

f. Confirmations for airline tickets must be delivered electronically to the traveller’s registered mobile number and official email address promptly after booking before the departure times.

g. The TMC will also assist with the booking of charters for VIPs utilising the existing transversal term contract where applicable as well as the sourcing of alternative service providers for other charter requirements.

h. The TMC will be responsible for the tracking and management of unused e-tickets as per agreement with the NDoH.

i. The TMC will be responsible to provide proof of discounts on published fares on a monthly basis.

15.3.4. Accommodation

a. The TMC will obtain price comparisons within the maximum allowable rate matrix as per the cost containment instruction of the National Treasury.

b. The TMC will obtain three price comparisons from accommodation establishments that provide the best available rate within the maximum allowable rate and that is located as close as possible to the venue or office or location or destination of the traveller. This includes planning, booking, confirming and amending of accommodation with any establishment (hotel group, private hotel, guest house or Bed & Breakfast) in accordance with NDoH’s travel policy.
c. NDoH travellers may only stay at accommodation establishments with which NDoH has negotiated corporate rates. Should there be no rate agreement in place in the destination, or should the contracted establishment be unable to accommodate the traveller, the TMC will source suitable accommodation bearing in mind the requirement of convenience for the traveller and conformation with acceptable costs, or as stipulated in written directives issued from time to time by the National treasury or NDoH.

d. Accommodation vouchers must be issued to all NDoH travellers for accommodation bookings and must be invoiced to NDoH monthly. A copy of the original request, issued voucher and hotel accommodation charges must support such invoices.

e. Confirmation for accommodation must be delivered electronically to the traveller’s registered mobile number and official email address promptly after booking before the departure times. In the event of the traveller booking both flight and accommodation, the confirmation for both must be on the same notification message. This is applicable for both domestic and international bookings.

15.3.5 Car Rental and Shuttle Services

Should a need arise for the TMC to assist NDoH to make car rental arrangements; the TMC must take the following into consideration:

a. The TMC will book the approved category vehicle in accordance with NDoH Travel Policy with the appointed car rental service provider from the closest rental location (airport, hotel and venue).

b. The TMC should advise the Traveller on the best time and location for collection and return considering the Traveller’s specific requirements.

c. For international travel the TMC may offer alternative ground transportation to the Traveller that may include rail, buses and transfers.

d. The TMC will book transfers in line with the NDoH Travel Policy with the appointed and/or alternative service providers. Transfers can also include bus and coach services.

e. All service providers for shuttle services must be approved by NDoH prior to their use for NDoH travellers.
15.3.5. After Hours and Emergency Services

a. The TMC must provide a team of consultants to assist all Travellers with after hours and emergency reservations and changes to travel plans.

b. A dedicated consultant/s must be available to assist VIP/Executive Travellers with after hour or emergency assistance.

c. After hours’ services must be provided from Monday to Friday outside the official hours (17h00 to 7h30) and twenty-four (24) hours on weekends and Public Holidays.

d. A call centre facility or after hours contact number should be available to all travellers so that when required, unexpected changes to travel plans can be made and emergency bookings attended to.

e. The Travel Management Company must have a standard operating procedure for managing after hours and emergency services. This must include travel authorisation generation of the request within 24 hours.
15.4. Communication

15.4.1. The TMC may be requested to conduct workshops and training sessions for Travel Bookers of NDoH.

15.4.2. All enquiries must be investigated and prompt feedback be provided in accordance with the Service Level Agreement.

15.4.3. The TMC must ensure sound communication with all stakeholders. Link the business traveller, travel coordinator, Travel Management Company in one smooth continuous workflow.

15.5. Financial Management

15.5.1. The TMC must implement the rates negotiated by NDoH with travel service providers or the discounted air fares, or the maximum allowable rates established by the National Treasury where applicable.

15.5.2. The TMC will be responsible to manage the service provider accounts. This will include the timely receipt of invoices to be presented to NDoH for payment within the agreed time period.

15.5.3. Enable savings on total annual travel expenditure and this must be reported and proof provided during monthly and quarterly reviews.

15.5.4. The TMC will be required to offer a 30 day bill-back account facility to NDoH for domestic land related arrangements excluding conferences. ‘Bill back’, refers to the supplier sending the bill back to the TMC, who, in turn, invoices NDoH for the services rendered.

15.5.5. NDoH will provide the TMC with a travel lodge card for payment of air travel (domestic, regional and international), international and regional transport requirements, international and regional accommodation, foreign currency, travel insurance and conferences.

15.5.6. Pre-payments will only be permitted for smaller Bed & Breakfast /Guest House facilities; these will be processed by the TMC and later invoiced to the NDoH.

15.5.7. Consolidate Travel Supplier bill-back invoices.

15.5.8. Resolve raised account/invoice queries within 10 working days.
15.5.9. The TMC is responsible for the consolidation of invoices and supporting documentation to be provided to NDoH on the agreed time period (e.g. weekly). This includes attaching the Travel Authorisation and other supporting documentation to the invoices reflected on the Service provider bill-back report or the credit card statement.

15.5.10. Ensure Travel Supplier accounts are settled timely.

15.6. Technology, Management Information and Reporting

15.6.1. The TMC must have the capability to consolidate all management information related to travel expenses into a single source document with automated reporting tools.

15.6.2. The implementation of an Online Booking Tool to facilitate domestic bookings should be considered to optimise the services and related fees.

15.6.3. All management information and data input must be accurate.

15.6.4. The TMC will be required to provide NDoH with a minimum of three (3) standard monthly reports that are in line with the National Treasury’s Cost Containment Instructions reporting template requirements at no cost. The reporting templates can be found on http://www.treasury.gov.za/legislation/pfma/TreasuryInstruction/Accountant General.aspx

15.6.5. Reports must be accurate and be provided as per NDoH’s specific requirements at the agreed time. Information must be available on a transactional level that reflect detail including the name of the traveller, date of travel, spend category (example air travel, shuttle, accommodation).

15.6.6. NDoH may request the TMC to provide additional management reports.

15.6.7. Reports must be available in an electronic format for example Microsoft Excel.

15.6.8. Service Level Agreements reports must be provided on the agreed date. It will include but will not be limited to the following:

i. Travel
   a) After hours’ Report;
   b) Compliments and complaints;
c) Consultant Productivity Report;

d) Long term accommodation and car rental;

e) Extension of business travel to include leisure;

f) Upgrade of class of travel (air, accommodation and ground transportation);

g) Bookings outside Travel Policy.

ii. Finance

a) Reconciliation of commissions/rebates or any volume driven incentives;

b) Creditor’s ageing report;

c) Creditor’s summary payments;

d) Daily invoices;

e) Reconciled reports for Travel Lodge card statement;

f) No show report;

g) Cancellation report;

h) Receipt delivery report;

i) Monthly Bank Settlement Plan (BSP) Report;

j) Refund Log;

k) Open voucher report, and

l) Open Age Invoice Analysis.

15.6.9. The TMC will implement all the necessary processes and programs to ensure that all the data is secure at all times and not accessible by any unauthorised parties.

15.7. Account Management

15.7.1. An Account Management structure should be put in place to respond to the needs and requirements of NDoH and act as a liaison for handling all matters with regard to delivery of services in terms of the contract.

15.7.2. The TMC must appoint a dedicated Account or Business Manager that is ultimately responsible for the management of NDoH’s account.

15.7.3. The necessary processes should be implemented to ensure good quality management and ensuring Traveller satisfaction at all times.
15.7.4. A complaint handling procedure must be implemented to manage and record the compliments and complaints of the TMC and other travel service providers.

15.7.5. Ensure that NDoH's Travel Policy is enforced.

15.7.6. The Service Level Agreement (SLA) must be managed and customer satisfaction surveys conducted to measure the performance of the TMC.

15.7.7. Ensure that workshops/training is provided to Travellers and/or Travel Bookers.

15.7.8. During reviews, comprehensive reports on the travel spend and the performance in terms of the SLA must be presented.

15.8. **Value Added Services**

The TMC must provide the following value added services:

15.8.1. Destination information for regional and international destinations:
   i. Health warnings;
   ii. Weather forecasts;
   iii. Places of interest;
   iv. Visa information;
   v. Travel alerts;
   vi. Location of hotels and restaurants;
   vii. Information including the cost of public transport;
   viii. Rules and procedures of the airports;
   ix. Business etiquette specific to the country;
   x. Airline baggage policy; and
   xi. Supplier updates

15.8.2. Electronic voucher retrieval via web and smart phones;

15.8.3. SMS notifications for travel confirmations;

15.8.4. Travel audits;

15.8.5. Global Travel Risk Management;

15.8.6. VIP services for Executives that include, but is not limited to check-in support.
15.9. Cost Management

15.9.1. The National Treasury cost containment initiative and the NDoH’s Travel Policy is establishing a basis for a cost savings culture.

15.9.2. It is the obligation of the TMC Consultant to advise on the most cost effective option at all times.

15.9.3. The TMC plays a pivotal role to provide high quality travel related services that are designed to strike a balance between effective cost management, flexibility and traveller satisfaction.

15.9.4. The TMC should have in-depth knowledge of the relevant supplier(s)’ products, to be able to provide the best option and alternatives that are in accordance with NDoH’s Travel Policy to ensure that the Traveller reaches his/her destination safely, in reasonable comfort, with minimum disruption, cost effectively and in time to carry out his/her business.

15.10. Quarterly and Annual Travel Reviews

15.10.1. Quarterly reviews are required to be presented by the Travel Management Company on all NDoH’s travel activity in the previous three-month period. These reviews are comprehensive and presented to NDoH’s Procurement and Finance teams as part of the performance management reviews based on the service levels.

15.10.2. Annual Reviews are also required to be presented to NDoH’s Senior Executives.

15.10.3. These Travel Reviews will include without limitation the following information

   i. Spend analysis
   ii. Business continuity plan
   iii. Cost saving and declarations of commissions, overrides etc., if any

15.11. Office Management

15.11.1. The TMC to ensure high quality service to be delivered at all times to NDoH’s travellers. The TMC is required to provide NDoH with highly skilled and qualified human resources of the following roles but not limited to:
a. Senior Consultants  
b. Intermediate Consultants  
c. Junior Consultants  
d. Travel Manager (Operational)  
e. Finance Manager / Branch Accountant

15.12. On-site Facilities

15.12.1. NDoH will only provide the TMC with the following facilities:

i. Office Space and parking  
ii. Telephone lines (Bills to be paid by TMC)  
iii. Tea/Coffee making facilities

16. PRICING MODEL

NDoH requires bidders to propose two pricing models being the transactional fee model and the management fee model. NDoH will at their discretion select the best possible cost effective solution.

16.1. Transaction Fees

Refer Annexure A3: Pricing Schedule

16.1.1. The transaction fee must be a fixed amount per service. The fee must be linked to the cost involved in delivering the service and not a percentage of the value or cost of the service provided by third party service providers.

i. On-site option (Template 1)  
ii. Off-site option (Template 2)

16.1.2. The Bidder must further indicate the estimated percentage split between Traditional booking and On-line bookings.

AND / OR

16.2. Management Fee

Refer Annexure A3: Pricing Schedule

16.2.1. The management fee is the total fee per annum that will be charged to NDoH in twelve payments. The Department will pay the fee monthly in arrears.

i. On-site option (Template 3)  
ii. Off-site option (Template 4)
16.3. Volume driven incentives

16.3.1. It is important for bidders to note the following when determining the pricing:

i. National Treasury has negotiated non-commissionable fares and rates with various airlines carriers and other service providers;

ii. No override commissions earned through NDoH reservations will be paid to the TMCs;

iii. An open book policy will apply and any commissions earned through NDoH volumes will be reimbursed to NDoH.

iv. TMCs are to book these negotiated rates or the best fare available, whichever is the most cost effective for the institution.

17. EVALUATION AND SELECTION CRITERIA

NDoH has set minimum standards (Gates) that a bidder needs to meet in order to be evaluated and selected as a successful bidder. The minimum standards consist of the following:

<table>
<thead>
<tr>
<th>Pre-qualification Criteria (Gate 0)</th>
<th>Technical Evaluation Criteria (Gate 1)</th>
<th>Price and B-BBEE Evaluation (Gate 2)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bidders must submit all documents as outlined in paragraph 17.1 below. Only bidders that comply with ALL these criteria will proceed to Gate 1.</td>
<td>Bidder(s) are required to achieve a minimum of 80 points out of 100 points to proceed to Gate 2 (Price and BEE).</td>
<td>Bidder(s) will be evaluated out of 100 points and Gate 2 will only apply to bidder(s) who have met and exceeded the threshold of 80 points.</td>
</tr>
</tbody>
</table>

Financial Statement Analysis
Bidder(s) are required to submit complete set audited/reviewed annual financial statements (Statement of Comprehensive income, Statement of financial position, Statement of cash flows and accompanying notes) in the name of the bidding entity for 3 years.

Financial Statement Analysis will only be conducted on the qualifying bidders after the completion of Pricing and BBBEE evaluation.

Entities trading for less than 3 (three) financial periods, should provide reasons in a letter signed by a duly authorised individual of the entity. All documentation to support the reasons of the entity trading for less than three financial periods should accompany this submission.

In the case of a Joint Venture (JV), the separate annual financial statements of all the entities forming part of the JV should be submitted. A copy of the JV legal agreement detailing the percentage ownership of each entity should also be included in the submission.

17.1. Gate 0: Pre-qualification Criteria

Without limiting the generality of NDoH’s other critical requirements for this Bid, bidder(s) must submit the documents listed in Table 1 below. All documents must be completed and signed by the duly authorised representative of the prospective bidder(s). During this phase Bidders’ responses will be evaluated based on compliance with the listed administration and mandatory bid requirements. The bidder(s) proposal may be disqualified for non-submission of any of the documents.
<table>
<thead>
<tr>
<th>Document submitted</th>
<th>that must be submitted</th>
<th>Non-submission may result in disqualification?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Invitation to Bid – SBD 1</td>
<td>YES</td>
<td>Complete and sign the supplied pro forma document</td>
</tr>
<tr>
<td>Tax Status Tax Clearance Certificate – SBD 2</td>
<td>YES</td>
<td></td>
</tr>
<tr>
<td>i.</td>
<td>A valid and original Tax Clearance Certificate must be submitted with the bid.</td>
<td></td>
</tr>
<tr>
<td>ii. The validity of the Tax Clearance Certificate issued by the South African Revenue Services certifying that the tax status of the Bidder is in order will be verified against the information recorded in the Central Supplier Database (CSD).</td>
<td></td>
<td></td>
</tr>
<tr>
<td>iii. In the event where the Bidder submits a hard copy of the Tax Clearance Certificate, the CSD verification outcome will take precedence.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Declaration of Interest – SBD 4</td>
<td>YES</td>
<td>Complete and sign the supplied pro forma document</td>
</tr>
<tr>
<td>Preference Point Claim Form – SBD 6.1</td>
<td>NO</td>
<td>Non-submission will lead to a zero (0) score on BBBEE</td>
</tr>
<tr>
<td>Declaration of Bidder’s Past Supply Chain Management Practices – SBD 8</td>
<td>YES</td>
<td>Complete and sign the supplied pro forma document</td>
</tr>
<tr>
<td>Certificate of Independent Bid Determination – SBD 9</td>
<td>YES</td>
<td>Complete and sign the supplied pro forma document</td>
</tr>
<tr>
<td>Bidder Compliance form for Functional Evaluation</td>
<td>YES</td>
<td>Complete and sign</td>
</tr>
<tr>
<td>Registration on Central Supplier Database (CSD)</td>
<td>NO</td>
<td>The Travel Management Company (TMC) must be registered as a service provider on the Central Supplier Database (CSD). If you are not registered proceed to complete the registration of your company prior to submitting your proposal. Visit <a href="https://secure.csd.gov.za/">https://secure.csd.gov.za/</a> to obtain your vendor number. Submit proof of registration.</td>
</tr>
<tr>
<td>IATA Licence / Certificate</td>
<td>YES</td>
<td></td>
</tr>
<tr>
<td>i. Bidders are required to submit their International Air Transport Association (IATA) licence/ certificate (certified copy) at closing date.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ii. Where a bidding company is using a 3rd party IATA licence, proof of the agreement must be attached and copy of the certificate to that effect at closing date.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
17.2. Gate 1: Technical Evaluation Criteria = 100 points

All bidders are required to respond to the technical evaluation criteria scorecard and compliance checklist. Refer to Annexure A2 for detailed information.

Only Bidders that have met the Pre-Qualification Criteria in (Gate 0) will be evaluated in Gate 1 for functionality. Functionality will be evaluated as follows:

i. Desktop Technical Evaluation – Bidders will be evaluated out of 80 points and are required to achieve minimum threshold of 70 points of 80 points.

ii. Presentation and system demonstration – Bidders will be evaluated out of 20 points and are required to achieve minimum threshold of 10 points out of 20 points.

iii. The overall combined score must be equal or above 80 points in order to proceed to Gate 2 for Price and BBBEE evaluations.

As part of due diligence, NDoH will conduct a site visit at a client of the Bidder (reference) for validation of the services rendered. The choice of site will be at NDoH’s sole discretion.

The Bidder’s information will be scored according to the following points system:

<table>
<thead>
<tr>
<th>Functionality</th>
<th>Maximum Points Achievable</th>
<th>Minimum Threshold</th>
</tr>
</thead>
<tbody>
<tr>
<td>Desktop Technical Evaluation</td>
<td>80</td>
<td>70</td>
</tr>
<tr>
<td>Details found in Annexure A2 – Technical Scorecard</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Presentation and On-site Reference Checks</td>
<td>20</td>
<td>10</td>
</tr>
<tr>
<td>OVERALL COMBINED POINTS</td>
<td>100</td>
<td>80</td>
</tr>
</tbody>
</table>

17.3. Gate 2: Price and BBBEE Evaluation (90+10) = 100 points
Only Bidders that have met the 80 point threshold in Gate 1 will be evaluated in Gate 2 for price and BBBEE. Price and BBBEE will be evaluated as follows:

In terms of regulation 6 of the Preferential Procurement Regulations pertaining to the Preferential Procurement Policy Framework Act, 2000 (Act 5 of 2000), responsive bids will be adjudicated on the 90/10-preference point system in terms of which points are awarded to bidders on the basis of:

- The bid price (maximum 90 points)
- B-BBEE status level of contributor (maximum 10 points)

i. **Stage 1 – Price Evaluation (90 Points)**

The following formula will be used to calculate the points for price:

Where

\[
Ps = 90 \left( 1 - \frac{Pt - P_{\text{min}}}{P_{\text{min}}} \right)
\]

ii. **Stage 2 – BBBEE Evaluation (10 Points)**

a. **BBBEE Points allocation**

A maximum of 10 points may be allocated to a bidder for attaining their B-BBEE status level of contributor in accordance with the table below:

<table>
<thead>
<tr>
<th>B-BBEE Status Level of Contributor</th>
<th>Number of Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>10</td>
</tr>
<tr>
<td>2</td>
<td>9</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Criteria</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Price Evaluation</td>
<td></td>
</tr>
<tr>
<td>[Ps = 90 \left( 1 - \frac{Pt - P_{\text{min}}}{P_{\text{min}}} \right)]</td>
<td>90</td>
</tr>
<tr>
<td>3</td>
<td>8</td>
</tr>
<tr>
<td>4</td>
<td>5</td>
</tr>
</tbody>
</table>
B-BBEE points may be allocated to bidders on submission of the following documentation or evidence:

- A duly completed Preference Point Claim Form: Standard Bidding Document (SBD 6.1); and
- B-BBEE Certificate

The checklist below indicates the B-BBEE documents that must be submitted for this tender. Failure to submit the required documents will result in TMCs scoring zero for B-BBEE.

<table>
<thead>
<tr>
<th>Classification</th>
<th>Turnover</th>
<th>Submission Requirement</th>
</tr>
</thead>
<tbody>
<tr>
<td>Exempted Micro Enterprise (EME)</td>
<td>Below R5 million p.a.</td>
<td>Certified copy of B-BBEE Rating Certificate from a SANAS Accredited rating agency or a Registered Auditor approved by IRBA or a letter from an Accounting Officer as contemplated in the CCA.</td>
</tr>
<tr>
<td>Qualifying Small Enterprise (QSE)</td>
<td>Between R5 million and R35 million p.a.</td>
<td>Certified copy of B-BBEE Rating Certificate from a SANAS Accredited rating agency or a Registered Auditor approved by IRBA</td>
</tr>
<tr>
<td>Large Enterprise (LE)</td>
<td>Above R35 million p.a.</td>
<td>Certified copy of B-BBEE Rating Certificate from a SANAS Accredited rating agency or a Registered Auditor approved by IRBA</td>
</tr>
</tbody>
</table>

Bidder(s) who do not claim Preference Points will be scored zero for B-BBEE and cannot be excluded from the tender process.

b. **Joint Ventures and Consortiums**

Incorporated JVs must submit the B-BBEE status of the entity. Unincorporated JVs must submit a consolidated B-BBEE scorecard as if they were a group structure for every separate tender.

c. **Sub-contracting**
Bidders/ tenderers who want to claim Preference points will have to comply fully with regulations 11(8) and 11(9) of the PPPFA Act with regard to sub-contracting.

The following is an extract from the PPPFA Act:

11(8) “A person must not be awarded points for B-BBEE status level if it is indicated in the tender documents that such a tenderer intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a tenderer qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.”

11(9) “A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the sub-contract.”

iii. **Stage 3 (90 + 10 = 100 points)**

The Price and BBBEE points will be consolidated.

18. **GENERAL CONDITIONS OF CONTRACT**

Any award made to a bidder(s) under this bid is conditional, amongst others, upon –

a. The bidder(s) accepting the terms and conditions contained in the General Conditions of Contract as the minimum terms and conditions upon which NDoH is prepared to enter into a contract with the successful Bidder(s).

b. The bidder submitting the General Conditions of Contract to NDoH together with its bid, duly signed by an authorised representative of the bidder.

19. **CONTRACT PRICE ADJUSTMENT**

Normal CPI adjustment annually

20. **SERVICE LEVEL AGREEMENT**

20.1. Upon award, NDoH and the successful bidder will conclude a supplementary agreement regulating the specific terms and conditions applicable to the
services being procured by NDoH, more or less in the format of the draft Service Level Agreement included in this tender pack.

20.2. NDoH reserves the right to vary the proposed terms and conditions of the draft Service Level Agreement during the course of negotiations with a bidder by amending or adding thereto.

20.3. Bidder(s) are requested to:
   a. Comment on the terms and conditions set out in the Service Agreement and where necessary, make proposals to the terms and conditions;
   b. Each comment and/or amendment must be explained; and
   c. All changes and/or amendments to the Service Level Agreement must be in an easily identifiable colour font and tracked for ease of reference.

20.4. NDoH reserves the right to accept or reject any or all amendments or additions proposed by a bidder if such amendments or additions are unacceptable to NDoH or pose a risk to the organisation.

21. SPECIAL CONDITIONS OF THIS BID

NDoH reserves the right:

21.1. Not to award or cancel this tender at any time and shall not be bound to accept the lowest or any Bid.

21.2. To negotiate with one or more preferred bidder(s) identified in the evaluation process, regarding any terms and conditions, including price without offering the same opportunity to any other bidder(s) who has not been awarded the status of the preferred bidder(s).

21.3. To accept part of a tender rather than the whole tender.

21.4. To carry out site inspections, product evaluations or explanatory meetings in order to verify the nature and quality of the services offered by the bidder(s), whether before or after adjudication of the Bid.

21.5. To correct any mistakes at any stage of the tender that may have been in the Bid documents or occurred at any stage of the tender process.

21.6. To cancel and/or terminate the tender process at any stage, including after the Closing Date and/or after presentations have been made, and/or after
tenders have been evaluated and/or after the preferred bidder(s) have been notified of their status as such.

21.7. To conduct Financial Statement Analysis only on the recommended bidders after completion of the pricing and BEE evaluation stage. In this regard bidders are referred to Section 17 (EVALUATION AND SELECTION CRITERIA) in terms of which bidders are required to submit completed sets of audited/reviewed annual financial statements for 3 (three) periods, in the name of the bidding entity. (Submission of none or less than the required periods should be accompanied by a letter of explanation);

21.8. To award a tender based on which bidder is offering the best value for money, even if such Tender is not the lowest priced tender.

21.9. Not to award the tender to the bidder who’s financial statements are not in order (see 21.7).

21.10. To award to multiple bidders to spread the risk.

21.11. To direct penalties incurred as a result of the inefficiency or fault of a travel consultant to the TMC, subject to the outcome of a formal dispute process.

21.12. To recover all commissions earned by the TMC where rates have been negotiated directly or established by the National Treasury or by NDoH.

22. NDOH REQUIRES BIDDER(S) TO DECLARE

In the Bidder’s Technical response, bidder(s) are required to declare the following:

22.1. Confirm that the bidder(s) is to: –

a. Act honestly, fairly, and with due skill, care and diligence, in the interests of NDoH;

b. Have and employ effectively the resources, procedures and appropriate technological systems for the proper performance of the services;

c. Act with circumspection and treat NDoH fairly in a situation of conflicting interests;

d. Comply with all applicable statutory or common law requirements applicable to the conduct of business;
e. Make adequate disclosures of relevant material information including disclosures of actual or potential own interests, in relation to dealings with NDoH;

f. Avoidance of fraudulent and misleading advertising, canvassing and marketing;

g. To conduct their business activities with transparency and consistently uphold the interests and needs of NDoH as a client before any other consideration; and

h. To ensure that any information acquired by the bidder(s) from NDoH will not be used or disclosed unless the written consent of the client has been obtained to do so.

23. CONFLICT OF INTEREST, CORRUPTION AND FRAUD

23.1. NDoH reserves its right to disqualify any bidder who either itself or any of whose members (save for such members who hold a minority interest in the bidder through shares listed on any recognised stock exchange), indirect members (being any person or entity who indirectly holds at least a 15% interest in the bidder other than in the context of shares listed on a recognised stock exchange), directors or members of senior management, whether in respect of NDoH or any other government organ or entity and whether from the Republic of South Africa or otherwise ("Government Entity")

a. engages in any collusive tendering, anti-competitive conduct, or any other similar conduct, including but not limited to any collusion with any other bidder in respect of the subject matter of this bid;

b. seeks any assistance, other than assistance officially provided by a Government Entity, from any employee, advisor or other representative of a Government Entity in order to obtain any unlawful advantage in relation to procurement or services provided or to be provided to a Government Entity;

c. makes or offers any gift, gratuity, anything of value or other inducement, whether lawful or unlawful, to any of NDoH’s officers, directors, employees, advisors or other representatives;

d. makes or offers any gift, gratuity, anything of any value or other inducement, to any Government Entity’s officers, directors, employees,
advisors or other representatives in order to obtain any unlawful advantage in relation to procurement or services provided or to be provided to a Government Entity;

e. accepts anything of value or an inducement that would or may provide financial gain, advantage or benefit in relation to procurement or services provided or to be provided to a Government Entity;

f. pays or agrees to pay to any person any fee, commission, percentage, brokerage fee, gift or any other consideration, that is contingent upon or results from, the award of any tender, contract, right or entitlement which is in any way related to procurement or the rendering of any services to a Government Entity;

g. has in the past engaged in any matter referred to above; or

h. has been found guilty in a court of law on charges of fraud and/or forgery, regardless of whether or not a prison term was imposed and despite such bidder, member or director’s name not specifically appearing on the List of Tender Defaulters kept at National Treasury.

24. MISREPRESENTATION DURING THE LIFECYCLE OF THE CONTRACT

24.1. The bidder should note that the terms of its Tender will be incorporated in the proposed contract by reference and that NDoH relies upon the bidder’s Tender as a material representation in making an award to a successful bidder and in concluding an agreement with the bidder.

24.2. It follows therefore that misrepresentations in a Tender may give rise to service termination and a claim by NDoH against the bidder notwithstanding the conclusion of the Service Level Agreement between NDoH and the bidder for the provision of the Service in question. In the event of a conflict between the bidder’s proposal and the Service Level Agreement concluded between the parties, the Service Level Agreement will prevail.

25. PREPARATION COSTS

The Bidder will bear all its costs in preparing, submitting and presenting any response or Tender to this bid and all other costs incurred by it throughout the bid process. Furthermore, no statement in this bid will be construed as placing NDoH, its employees or agents under any obligation whatsoever, including in respect of costs,
expenses or losses incurred by the bidder(s) in the preparation of their response to this bid.

26. INDEMNITY

If a bidder breaches the conditions of this bid and, as a result of that breach, NDoH incurs costs or damages (including, without limitation, the cost of any investigations, procedural impairment, repetition of all or part of the bid process and/or enforcement of intellectual property rights or confidentiality obligations), then the bidder indemnifies and holds NDoH harmless from any and all such costs which NDoH may incur and for any damages or losses NDoH may suffer.

27. PRECEDENCE

This document will prevail over any information provided during any briefing session whether oral or written, unless such written information provided, expressly amends this document by reference.

28. LIMITATION OF LIABILITY

A bidder participates in this bid process entirely at its own risk and cost. NDoH shall not be liable to compensate a bidder on any grounds whatsoever for any costs incurred or any damages suffered as a result of the Bidder’s participation in this Bid process.

29. TAX COMPLIANCE

No tender shall be awarded to a bidder who is not tax compliant. NDoH reserves the right to withdraw an award made, or cancel a contract concluded with a successful bidder in the event that it is established that such bidder was in fact not tax compliant at the time of the award, or has submitted a fraudulent Tax Clearance Certificate to NDoH, or whose verification against the Central Supplier Database (CSD) proves non-compliant. NDoH further reserves the right to cancel a contract with a successful bidder in the event that such bidder does not remain tax compliant for the full term of the contract.

30. NATIONAL TREASURY
REQUEST FOR PROPOSAL NO NDOH 02/2017-2018

No tender shall be awarded to a bidder whose name (or any of its members, directors, partners or trustees) appears on the Register of Tender Defaulters kept by National Treasury, or who have been placed on National Treasury’s List of Restricted Suppliers. NDoH reserves the right to withdraw an award, or cancel a contract concluded with a Bidder should it be established, at any time, that a bidder has been blacklisted with National Treasury by another government institution.

31. GOVERNING LAW

South African law governs this bid and the bid response process. The bidder agrees to submit to the exclusive jurisdiction of the South African courts in any dispute of any kind that may arise out of or in connection with the subject matter of this bid, the bid itself and all processes associated with the bid.

32. RESPONSIBILITY FOR SUB-CONTRACTORS AND BIDDER’S PERSONNEL

A bidder is responsible for ensuring that its personnel (including agents, officers, directors, employees, advisors and other representatives), its sub-contractors (if any) and personnel of its sub-contractors comply with all terms and conditions of this bid. In the event that NDoH allows a bidder to make use of sub-contractors, such sub-contractors will at all times remain the responsibility of the bidder and NDoH will not under any circumstances be liable for any losses or damages incurred by or caused by such sub-contractors.

33. CONFIDENTIALITY

Except as may be required by operation of law, by a court or by a regulatory authority having appropriate jurisdiction, no information contained in or relating to this bid or a bidder’s tender(s) will be disclosed by any bidder or other person not officially involved with NDoH’s examination and evaluation of a Tender.

No part of the bid may be distributed, reproduced, stored or transmitted, in any form or by any means, electronic, photocopying, recording or otherwise, in whole or in part except for the purpose of preparing a Tender. This bid and any other documents supplied by NDoH remain proprietary to NDoH and must be promptly returned to NDoH upon request together with all copies, electronic versions, excerpts or summaries thereof or work derived there from.
Throughout this bid process and thereafter, bidder(s) must secure NDoH's written approval prior to the release of any information that pertains to (i) the potential work or activities to which this bid relates; or (ii) the process which follows this bid. Failure to adhere to this requirement may result in disqualification from the bid process and civil action.

No confidential information relating to the process of evaluating or adjudicating tenders or appointing a bidder will be disclosed to a bidder or any other person not officially involved with such process.

34. NDOH PROPRIETARY INFORMATION

Bidder will on their bid cover letter make declaration that they did not have access to any NDoH proprietary information or any other matter that may have unfairly placed that bidder in a preferential position in relation to any of the other bidder(s).
ANNEXURE A2: DESKTOP EVALUATION TECHNICAL SCORECARD AND COMPLIANCE CHECKLIST

The form must be submitted in File 1 (Technical file)

Example of how to complete the compliance checklist:

<table>
<thead>
<tr>
<th>Section No</th>
<th>Technical Criteria</th>
<th>Compliant</th>
<th>Partially Compliant</th>
<th>Non-Compliant</th>
<th>Reference page in Proposal</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.2</td>
<td>Experience of the bidder</td>
<td>Yes</td>
<td></td>
<td></td>
<td>Page 9 to 12 - exhibit 2</td>
<td></td>
</tr>
<tr>
<td>2.1</td>
<td>Manage all reservations and bookings</td>
<td>Yes</td>
<td></td>
<td></td>
<td>Page 13 to 15 - exhibit 4</td>
<td>Bidder to state reason for partial compliance</td>
</tr>
<tr>
<td>2.2</td>
<td>Manage all refunds and non-refundable airline-tickets</td>
<td>No</td>
<td></td>
<td></td>
<td>Page 17 to 20 - exhibit 5</td>
<td>Bidder to state reason for non-compliance</td>
</tr>
</tbody>
</table>

The Bidders will be evaluated according to the technical evaluation criteria in the scorecard below. Bidders must indicate their ability to do the following and to substantiate as required with supporting documentation.
<table>
<thead>
<tr>
<th>#</th>
<th>Technical Evaluation Criterion</th>
<th>Weight</th>
<th>Reference in Bid Document</th>
<th>Compliant</th>
<th>Partially Compliant</th>
<th>Non-Compliant</th>
<th>Reference Page in Bidders Proposal</th>
<th>Comments</th>
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<tbody>
<tr>
<td>DESKTOP EVALUATION</td>
<td>80</td>
<td>10</td>
<td>SECTION 15.3.2</td>
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<tr>
<td>1</td>
<td>GENERAL</td>
<td>10</td>
<td>SECTION 15.3.2</td>
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<tr>
<td>1.1</td>
<td>Provide a detailed transition plan for implementing the service without service interruptions and engage with the incumbent service provider to ensure a smooth transition.</td>
<td>5</td>
<td>Section 15.3.1 (i)</td>
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<td>1.2</td>
<td>Provide the testimonials/reference letters from at least three (3) contactable existing/recent clients (within past 3 years) which are of a similar size to NDoH whom we may contact for references. The letter must include: company name, contact name, address, phone number, and duration of contract, value of the travel expenditure, a brief description of the services that you provided and the level of satisfaction.</td>
<td>5</td>
<td>Section 15.3.1 (j)</td>
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<td>2</td>
<td>RESERVATIONS</td>
<td>20</td>
<td>SECTION 15.3.2 TO 15.3.6</td>
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</table>
| 2.1| **Manage all reservations/ bookings.**  
Describe how all travel reservations/ bookings are handled e.g. hotel (accommodation); rental car; flights etc.  
This will include, without limitation, an example of a detailed complex itinerary confirmation that includes air, car, hotel, passport requirement, confirmation numbers and additional proof of competency. | 4      | Section 15.3.2, Section 15.3.4, Section 15.3.5 |           |                     |               |                                   |          |
| 2.2| **Manage group bookings.**  
Describe your capabilities for handling group bookings (e.g. for meetings, conferences, events etc.). Please specify if these bookings would be done by the TMC or outsourced. | 4      | Section 15.3.2 (h)         |           |                     |               |                                   |          |
| 2.3| **Directly negotiated rates**  
Negotiated airline fares, accommodation establishment rates, car rental rates, etc, that are negotiated directly or established by National Treasury or by NDoH are **non-commissionable**, where commissions are earned for NDoH bookings all these commissions should be returned to NDoH on | 4      | Section 15.3.2 (o)         |           |                     |               |                                   |          |
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<tr>
<td>2.4</td>
<td><strong>Manage airline reservations.</strong></td>
<td>4</td>
<td>Section 15.3.3</td>
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<td>Describe in detail the process of booking the most cost-effective and practical routing for the traveller.</td>
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<td>This will include, without limitation, the refund process and how you manage the unused non-refundable airline tickets, your ability to secure special airline services for traveller(s) including preferred seating, waitlist clearance, special meals, travellers with disabilities etc.</td>
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<td>2.5</td>
<td><strong>After-hours and emergency services</strong></td>
<td>4</td>
<td>Section 15.3.6</td>
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<td>The bidder must have capacity to provide reliable and consistent after hours and emergency support to traveller(s).</td>
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<td>Please provide details/ Standard Operating Procedure of your after-hour support e.g.</td>
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<td>- how it is accessed by Travellers,</td>
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<td>- where it is located, centralized/</td>
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<td>regionalised, in-country (owned)/outsourced etc. - is it available 24/7/365 - Reminders to NDoH to process purchase orders within 24 hours to reduce queries on invoices</td>
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<td>3</td>
<td><strong>COMMUNICATION</strong></td>
<td>5</td>
<td>SECTION 15.4</td>
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<td>3.1</td>
<td>Describe how you will ensure that travel bookers are informed of the travel booking processes. Describe your communication process where the traveller, travel co-ordinator/booker and travel management company will be linked in one smooth continuous workflow.</td>
<td>5</td>
<td>Section 15.4</td>
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<td>4</td>
<td><strong>FINANCIAL MANAGEMENT</strong></td>
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<td>SECTION 15.5</td>
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<td>4.1</td>
<td>Describe how you will implement the negotiated rates and maximum allowable rates established either by the NDoH or the</td>
<td>10</td>
<td>Section 15.5</td>
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<td>National Treasury. Describe how you will manage the 30-day bill-back account facility. Describe how pre-payments will be handled where it is required for smaller Bed &amp; Breakfast /Guest House facilities and conferences if required. Describe how invoicing will be handled, including the process of rectifying discrepancies between purchase orders and invoices, supporting documentation, reconciliation of transactions and the timely provision of invoices to NDoH Please describe credit card reconciliation process, timing and deliverables.</td>
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<td>5</td>
<td>TECHNOLOGY, MANAGEMENT INFORMATION AND REPORTING</td>
<td>5</td>
<td>SECTION 15.6</td>
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<td>5.1</td>
<td>Describe the proposed booking system e.g. Global Distribution System (GDS), Online Booking Tool (OBT) or Self-Booking tool (SBT).</td>
<td>5</td>
<td>Section 15.6</td>
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<td>Describe how travel consultants access and book web airfares i.e. non-GDS inventories (low cost carriers/ consolidators), and hotel web rates. Describe how you will manage data and management information such as traveller profiles, tracking of savings and missed savings, tracking of unused airline tickets, cancellation, traveller behaviour, transaction level data, etc. (refer to the detail in Section 15.6.6) Give actual examples of standard reports that you currently have available. Give an indication if reports can be customised. Provide a description of all technology and reporting products proposed for NDoH. Can the TMC comply to the NDoH’s monthly reporting requirement as prescribed by National Treasury? Describe the compatibility of your online solution to fully integrate into NDoH’s Enterprise Resource Planning (ERP). Indicate the turnaround time to complete this process and a breakdown of the expected cost that will be associated with it (in case</td>
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<td>ACCOUNT MANAGEMENT</td>
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<td>6.1</td>
<td>Provide the proposed Account Management structure / organogram. Describe what quality control procedures/processes you have in place to ensure that your clients receive consistent quality service. Describe how queries, requests, changes and cancellations will be handled. What is your mitigation and issue resolution process? Please provide a detailed response indicating performance standards with respect to resolving service issues. Complaint handling procedure must be submitted. What is in place to ensure that NDoH's travel Policy is enforced. How will you manage the service levels in the SLA and how will you go about doing customer satisfaction surveys? Indicate what workshops/training will be provided to Travellers and/or Travel</td>
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<td>Section 15.7.1 and 15.7.2</td>
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<td>Section 15.7.4</td>
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<td>VALUE ADDED SERVICES</td>
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<td>7.1</td>
<td>Please provide information on any value-added services your company can offer.</td>
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<td>Section 15.8</td>
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<td>8</td>
<td>COST MANAGEMENT</td>
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<td>8.1</td>
<td>Describe your detailed strategic cost savings plan for the contract duration. What items do you target for maximum cost savings results? Describe how you will assist NDoH to realise cost savings on annual travel spend.</td>
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<td>Section 15.9</td>
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<td>9</td>
<td>QUARTERLY AND ANNUAL TRAVEL REVIEWS</td>
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<td>9.1</td>
<td>Provide a sample of a Quarterly and Annual review used for performance management</td>
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<td>OFFICE MANAGEMENT</td>
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<td>10.1</td>
<td>Provide an overview of your back-office processes detailing the degree of automation for air tickets workflow, ground arrangements and bill back workflow. Describe roles and responsibilities of assigned staff. Please provide the management hierarchy. Describe type of training provided to travel agency personnel Describe the forecasting system employed to staff operations in response to volume changes owing to conferences, project-related volumes, etc.</td>
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<td>Section 15.11</td>
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**PRESENTATION**

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<td>Part A: presentation must not exceed 30 minutes</td>
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- Summary of the proposal |
- Value added Services - Provide information on any value-added services that can be offered to NDoH. |
- Cost saving strategy - Describe and provide examples of cost savings initiatives implemented and achieved at previous clients. Indicate what items were targeted for maximum cost savings results |
- Reference checks |
Q&A on technical submission. |
BIDDER DECLARATION (Section 22)

The bidder hereby declares the following:

We confirm that _____________________ (Bidder’s Name) will: –

a. Act honestly, fairly, and with due skill, care and diligence, in the interests of NDoH;

b. Employ effectively the resources, procedures and appropriate technological systems for the proper performance of the services;

c. Act with circumspection and treat NDoH fairly in a situation of conflicting interests;

d. Comply with all applicable statutory or common law requirements applicable to the conduct of business;

e. Make adequate disclosures of relevant material information including disclosures of actual or potential own interests, in relation to dealings with NDoH;

f. Avoid fraudulent and misleading advertising, canvassing and marketing;

g. Conduct business activities with transparency and consistently uphold the interests and needs of NDoH as a client before any other consideration; and

h. Ensure that any information acquired by the bidder(s) from NDoH will not be used or disclosed unless the written consent of the client has been obtained to do so.

Signature__________________________________________ Date____________________

Print Name of Signatory:______________________________

Designation:________________________________________

FOR AND ON BEHALF OF: _____________________________ (Bidding Company’s Name)