**HP01-2023TB, HP02-2023AI & HP03-2023CHM**

**QUESTIONS AND ANSWERS**

Please find below clarifying questions to be addressed related to the invitation to bid for HP01-2023TB, HP02-2023AI and HP03-2023CHM.

| **Question** | **Answer** |
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| 1. If supplier didn't make it  through to Phase 1, do you  notify them? | No, we do not notify a bidder when they they failed Phase 1 during the evaluation process. We do however inform bidders that their bids were unsuccessful during the Awarding Phase with a regret letter. The reasons for being unsuccessful is not mentioned and bidders are encouraged to download the contract circular which will, in most cases, provide the reasons why a bidder was unsuccessful. Bidders are however free to inquiry reasons for not winning a bid on the [tenders@health.gov.za](mailto:tenders@health.gov.za) email. |
| 2. Is local manufacturing  considered | Yes Local Manufacturing is considered where possible. Local Manfuacturing is defined as a locally produced product that will be limited to product formulation and conversion processes that use materials and components to manufacture medicines (including importation of raw material of active pharmaceutical ingredients (API) and of excipients for production of finished products) in the Republic of South Africa and must comply with the following criteria:   * The MRC issued by the MCC or the SAHPRA lists the site of production as one that is located in the Republic of South Africa; (It should be noted that packaging on a site located in RSA is not considered as Local Manufacturing) * Where a reference price has been published by National Department of Health, it should not be exceeded; * Capacity to service the required volumes as evaluated in terms of the data provided in the Excel Bid Response Document must be demonstrated; * Previous supplier performance is satisfactory; Compliance to all other aspects contained in thee Special Conditions of Contract. |
| 3. For word copies of package  inserts, is it possible that we  commission the first and last  pages and initial the rest, some  copies are 26 pages long? | Yes this is accetable. |
| 4. What if a bidder is not the  manufacturer but a distributor? | The SRCC states that the bidder of the product must be the applicant on the Medicine Registration Certificate. If the distributor is not the applicant then the bid for the item would be deemed non-responsive. |
| 5. For submission of samples, if  only expired stock is available  can it be submitted? | Yes it can be submitted. However, a product should have the prescribed shelve life when it is supplied to the participating authorities. |
| 6. Can we bid as subcontractor  and whose BEE should we  submitted, MA holder or  Subcontractor? | A company sub-contracted to another cannot place a bid on behalve of the main contractor. The bidder of the product must be the applicant on the Medicine Registration certificate. |
| 7. Estimated quantities refer: can  the provincial estimates be  shared so bidders can see how  the national estimate was  reached. | This information would be shared with the contracted suppliers. |
| 8. Any chance the slides can be  shared | The slides were published on the NdoH website on ...... Please follow the link below.... |
| 9. On that note - of requesting to  opt out when estimate is  achieved.  Per our submission  we do comment on the volume  that we are able to supply and  hence we should have the  option to opt out as we have  agreed to supply those  volumes.  We are commended  for supplying the volume we  can produce - this being lower  than the estimate.  so I'm  confused why this is then in  contravention of the contract? | Section 25 of the SRCC states that the “quantinties reflected on the bid are estimated quantities...” This is not a final number. The contract management unit on their monthly/ quarterly meeting with the suppliers communicated revised quantities depending on the actual demand of the product. The inability by the contracted supplier to accept the revised quantities should be communicated on time. When the contracted supplier is unable to supplier further, the contracted supplier should write a letter addressed to the DG requesting to be released from the contract. |
| 10. Are there any approved  consultants that can support  us in completing these tender  documents? | Bidders are encouraged to send all their enquiries regarding the published tenders to [tenders@health.gov.za](mailto:tenders@health.gov.za)  There is no approved consultant to support completing of tender documents |

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