

# health

Department:

Health REPUBLIC OF SOUTHAFRICA

Private Bag X828, PRETORIA, 0001. Civitas Building Cnr Thabo Sehume & Struben Streets, PRETORIA 0001 Directorate: Affordable Medicines, Tel: (012) 395 8530 Fax: (012) 395 8823/4

Enquiries: tenders@health.gov.za

Ref: HP13-2019ARV/01

#### HP13-2019ARV/01 SUPPLY AND DELIVERY OF ANTI RETROVIRAL MEDICINES TO THE DEPARTMENT OF HEALTH FOR THE PERIOD ENDING 30 JUNE 2022

- 1. The attached contract circular is for your information.
- 2. This contract will be subject to the General Conditions of Contract issued in accordance with Chapter 16A of the Treasury Regulations published in terms of the Public Finance Management Act, 1999 (Act 1 of 1999). The Special Requirements and Conditions of Contract are supplementary to the General Conditions of Contract. Where, however, the Special Requirements and Conditions of Contract are in conflict with the General Conditions of the Contract, the Special Requirements and Conditions of Contract will prevail.
- **3.** The bid price offered applies to the product specified e.g. price per single unit, as per specification.
- **4.** Note the Addenda (\*Add) published with this contract circular to align the contractual price adjustments between contracts HP13-2019ARV/01 and RT71-2019.

| PARTICIPANTS  | CONTACT PERSON | TEL NO         | E-MAIL                               |
|---------------|----------------|----------------|--------------------------------------|
| Eastern Cape  | Mr C Dlova     | (047) 532-5536 | mncedisi.dlova@echealth.gov.za       |
| Free State    | Ms M Smits     | (051) 411-0525 | smitsm@fshealth.gov.za               |
| Gauteng       | Mr DS Malele   | (011) 628-9131 | dumisane.malele@gauteng.gov.za       |
| Kwazulu-Natal | Ms S Hlongwana | (031) 469-8305 | simangele.hlongwana@kznhealth.gov.za |
| Limpopo       | Mr TS Rasekele | (015) 223-9065 | rassolly@gmajl.com                   |
| Mpumalanga    | Mr T Moralo    | (013) 283-9001 | tshegofatsom@mpuhealth.gov.za        |
| North West    | Mr M Gutta     | (018) 384-4838 | mgutta@nwpg.gov.za                   |
| Northern Cape | Ms E Delport   | (053) 830-2717 | edelport@ncpg.gov.za                 |
| Western Cape  | Mr N Mia       | (021) 483-5800 | nisaar.mia@westerncape.gov.za        |

5. The following provincial Departments of Health will participate in this contract:

K Janalood K JAMALOODIEN DIRECTOR: AFFORDABLE MEDICINES For: DIRECTOR-GENERAL: HEALTH DATE: 191212020

#### HP13-2019ARV/01: SUPPLY AND DELIVERY OF ANTI RETROVIRAL MEDICINES

CONTRACT CIRCULAR

| ltem<br>No | Item Specification   | Add | Estimate   | Split | Quantity<br>Awarded | Supplier Name                          | Central<br>Supplier<br>Database<br>Number |       | Registered<br>Product Name                |         | Pack Size<br>Offered: Unit<br>Pack | Lead-Time (≤<br>14 calendar<br>days) | Minimum<br>Order<br>Quantity | Total<br>Score | National<br>Stock<br>Number | UOM |
|------------|--|-----|------------|-------|---------------------|--|---|-------|---|---------|------------------------------------|--------------------------------------|------------------------------|----------------|-----------------------------|-----|
| 1          | ABACAVIR 600mg and LAMIVUDINE<br>300mg tablet, 28 tablets                      | 1   | 10,000,000 | 72%   | 7,200,000           | Hetero Drugs South<br>Africa (Pty) Ltd | MAAA0323938                               | VB2N1 | Heteruam                                  | R145.50 | 1 x 28                             | 14                                   | 56                           | 80.23          | 181900960                   | СО  |
|            |  |     | -          | 23%   | 2,300,000           | Cipla Medpro SA<br>(Pty) Ltd           | MAAA0006605                               | VXZ32 | Abacavir &<br>Lamivudine<br>Cipla 600/300 | R155.25 | 1 x 28                             | 14                                   | 144                          | 77.48          |                             |     |
|            |  |     | -          | 5%    |                     |  |   |       | то  | FOLLOW  |                                    |                                      |                              |                | ·                           |     |
| 2          | DOLUTEGRAVIR 50mg tablets 30 tablets   | 2   | 9,500,000  | 95%   | 9,000,000           | Hetero Drugs South<br>Africa (Pty) Ltd | MAAA0323938                               | VB2N1 | Hetvir 28's                               | R46.00  | 1 x 28                             | 14                                   | 108                          | 91.00          | 181936065                   | CO  |
|            |  |     | -          | 5%    | 500,000             | Aurobindo Pharma<br>(Pty) Ltd          | MAAA0039785                               | V1MV2 | OLEGRA                                    | R51.52  | 1 x 30                             | 14                                   | 1                            | 84.20          |                             |     |
| 3          | RITONAVIR ORAL POWDER,<br>100mg per packet, 30 packets per<br>carton           |     | 84,000     | 100%  | 84,000              | ABBVIE (Pty) Ltd                       | MAAA0076921                               | V3PG3 | Norvir Oral<br>Powder                     | R48.16  | 1 x 1                              | 14                                   | 12                           | 91.00          | 222000950                   | BX  |
| 4          | TENOFOVIR 300mg and<br>EMTRICITABINE 200mg tablet, 28<br>tablets               |     | 11,000,000 |       |                     | 1                                      | I   | 1     | TO FOLI                                   | Low     |                                    |                                      |                              |                | · · · · ·                   |     |
| 5          | TENOFOVIR 300mg,<br>EMTRICITABINE 200mg,<br>EFAVIRENZ 600mg tablet, 28 tablets |     | 45,161,043 |       |                     |  |   |       | TO FOLI                                   | LOW     |                                    |                                      |                              |                |                             |     |

\* Add. = Addendum



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Department: Health REPUBLIC OF SOUTH AFRICA

Private Bag X828, PRETORIA, 0001. Civitas Building Cnr Thabo Sehume & Struben Streets, PRETORIA 0001 Directorate: Access to Affordable Medicines Tel: (012) 395 8130 Fax: (012) 395 8823/4

Enquiries:

CPA

Ref: HP13-2019ARV/01

e-mail: cpapharma@health.gov.za

## CONTRACT NUMBER HP13-2019ARV/01: SUPPLY AND DELIVERY OF ANTI-RETROVIRAL MEDICINES TO THE DEPARTMENT OF HEALTH FOR THE PERIOD ENDING 30 JUNE 2022

#### ADDENDUM 1: HETERO DRUGS SA (PTY) LTD

Hetero Drugs SA (Pty) Ltd has been awarded a contract for Abacavir 600mg and Lamivudine 300mg on contract HP13-2019ARV/01.

HP13-2019ARV/01 is supplemental to RT71-2019 (Supply and Delivery of Anti-Retroviral Medicines to the State for the Period 01 July 2019 to 30 June 2022). The supplemental contract has been created in terms of paragraphs 18.3, 18.7 and 26.2.1 of the Special Conditions of Contract for RT71-2019.

In order to avoid having the same anti-retroviral medicine on two separate contracts, item 51343801-00000 on RT71-2019 is hereby cancelled. The awarded volumes of item 51343801-00000 will be added to the awarded volumes of item 1 on contract HP13-2019ARV/01.

The Contractual Price Adjustment Schedule will be as per the amended RT71-2019 CPA Methodology Schedule dated 21 November 2019.

This addendum, therefore, aligns the Price Adjustment awarded on RT71-2019 to HP13-2019ARV/01.

Please amend your records accordingly.

| ltem<br>Number | Description  | NSN       | Bid<br>Price | CPA Adjusted<br>Price<br>01 Jan 2020 | RT71-<br>2019<br>Volume | HP13/2019<br>ARV/01<br>Volume | Total<br>Volumes |
|----------------|--|-----------|--------------|--------------------------------------|-------------------------|-------------------------------|------------------|
| 1              | ABACAVIR 600mg and<br>LAMIVUDINE 300mg<br>tablet, 28 tablets | 181900960 | R145.50      | R164.14                              | 992 682                 | 7 200 000                     | 8 192 682        |

In the event that an incorrect price adjustment was made during the calculation of the contract price adjustment, the Department of Health reserves the right to adjust the price in accordance with the correct calculation.

Yours faithfully

& Janarooden K JAMALOODIEN DIRECTOR: AFFORDABLE MEDICINES DATE: 1912/2020



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Ref: HP13-2019ARV/01

e-mail: cpapharma@health.gov.za

#### CONTRACT NUMBER HP13-2019ARV/01: SUPPLY AND DELIVERY OF ANTI-RETROVIRAL MEDICINES TO THE DEPARTMENT OF HEALTH FOR THE PERIOD ENDING 30 JUNE 2022

#### ADDENDUM 2: AUROBINDO PHARMA (PTY) LTD

Aurobindo Pharma (Pty) Ltd has been awarded a contract for Dolutegravir on contract HP13-2019ARV/01.

HP13-2019ARV/01 is supplemental to RT71-2019 (Supply and Delivery of Anti-Retroviral Medicines to the State for the Period 01 July 2019 to 30 June 2022). The supplemental contract has been created in terms of paragraphs 18.3, 18.7 and 26.2.1 of the Special Conditions of Contract for RT71-2019.

In order to avoid having the same anti-retroviral medicine on two separate contracts, item 51343300-00004 on RT71-2019 is hereby cancelled. The volumes of item 51343300-00004 will be carried over to the volumes of item 2 on contract HP13-2019ARV/01.

Your Contractual Price Adjustment Schedule will be as per the amended RT71-2019 CPA Methodology Schedule dated 21 November 2019.

This addendum, therefore, aligns the previous Price Adjustment awarded on RT71-2019 to HP13-2019ARV/01.

Please amend your records accordingly.

| ltem<br>Number | Description                             | NSN       | Bid<br>Price | CPA<br>Adjusted<br>Price<br>01 Jan 2020 | RT71-<br>2019<br>Volume | HP13/201<br>9ARV/01<br>Volume | Total<br>Volumes |
|----------------|---|-----------|--------------|---|-------------------------|-------------------------------|------------------|
| 2              | DOLUTEGRAVIR<br>50mg tablets 30 tablets | 181936065 | R51.52       | R58.48                                  | 9 500 000               | 500 000                       | 10 000 000       |

In the event that an incorrect price adjustment was made during the calculation of the contract price adjustment, the Department of Health reserves the right to adjust the price in accordance with the correct calculation.

Yours faithfully

A fanai 00000 K JAMALOODIEN DIRECTOR: AFFORDABLE MEDICINES DATE: 19/2020



## SPECIAL REQUIREMENTS AND CONDITIONS OF CONTRACT

HP13-2019ARV/01

## SUPPLY AND DELIVERY OF ANTI-RETROVIRAL MEDICINES TO THE DEPARTMENT OF HEALTH FOR THE PERIOD ENDING 30 JUNE 2022

BID VALIDITY PERIOD: 120 DAYS

CLOSING DATE AND TIME OF BID:

NON-COMPULSORY BRIEFING SESSION

VENUE: DEPARTMENT OF NATIONAL HEALTH, CIVITAS BUILDING PODIUM LEVEL, c/o THABO SEHUME AND STRUBEN STREETS

TIME: 11:00

DATE: 5 JULY 2019



Special Conditions of Contract: HP13-2019ARV/01

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## ABBREVIATIONS

| API    | : Active Pharmaceutical Ingredient                   |
|--------|--|
| BAC    | : Bid Adjudication Committee                         |
| B-BBEE | : Broad-Based Black Economic Empowerment             |
| СРА    | : Contract Price Adjustment                          |
| CSD    | : Central Supplier Database                          |
| EAN    | : European Article Numbering                         |
| EME    | : Exempted Micro Enterprise                          |
| GMP    | : Good Manufacturing Practice                        |
| MCC    | : Medicines Control Council                          |
| MHPL   | : Master Health Products List                        |
| MPC    | : Master Procurement Catalogue                       |
| NDoH   | : National Department of Health                      |
| PPPFA  | : Preferential Procurement Policy Framework Act      |
| QSE    | : Qualifying Small Enterprise                        |
| RoE    | : Rate of Exchange                                   |
| SAHPRA | : South African Health Products Regulatory Authority |
| SARS   | : South African Revenue Service                      |
| SBD    | : Standard Bidding Document                          |
| VAT    | : Value- Added Tax                                   |



## BID DOCUMENT CHECK LIST

All bid documents listed below must be sorted, filed and submitted in the **exact order** as indicated below. Submission of bid documents is compulsory, unless it's not applicable and indicated as such in the "N/A" column.

## All bid documents must be signed.

Bidders not complying to any of the requirements may deemed to be non-responsive and will not be considered for evaluation.

| ORDER | DOCUMENT NAME  | N/A | YES | NO |
|-------|--|-----|-----|----|
| 1     | SBD 1: Invitation to bid   |     |     |    |
| 2     | Valid Tax Clearance Certificate  |     |     |    |
| 3     | SBD 4: Declaration of interest   |     |     |    |
| 4     | PBD9: Directors: Categorisation by race, gender and disability   |     |     |    |
| 5     | SBD5: The National Industrial Participation Programme  |     |     |    |
| 6     | SBD 6(1): Preference Points Claimed (B-BBEE)   |     |     |    |
| 7     | <u>Certified copy</u> of a valid a B-BBEE certificate or a Sworn Affidavit to claim preference points  |     |     |    |
| 8     | SBD 8: Declaration of Past SCM Practices   |     |     |    |
| 9     | SBD 9: Certificate of Independent Bid Determination  |     |     |    |
| 10    | PBD1: Authorisation Declaration<br>Note: Non-compliance to submission of a valid authorisation<br>declaration, where applicable, may invalidate the bid. |     |     |    |
| 11    | PBD 1.1: List of products offered sourced from third party   |     |     |    |
| 12    | PBD 1.2: Template for unconditional written undertaking from the third party.  |     |     |    |
|       | Note: that this is just an example of what the authorisation letter should look like   |     |     |    |
| 13    | PBD 4.1: Contact Details of Bidder   |     |     |    |



| ORDER | DOCUMENT NAME   | N/A | YES | NO |
|-------|---|-----|-----|----|
| 14    | PBD5: Declaration of compliance with Good Manufacturing Practice (GMP).   |     |     |    |
| 15    | PBD 8: Declaration of compliance with Special Requirements and Conditions of Contact.   |     |     |    |
| 16    | <u>Certified copies</u> of registration certificates with CIPC/CIPRO or proof of ownership/shareholding.  |     |     |    |
| 17    | Proof of company cedings, mergers and name changes  |     |     |    |
| 18    | Certified copy of the licence to manufacture or import, including all annexures in the name of the bidder.  |     |     |    |
| 19    | <u>Certified copy</u> of the licence to manufacture medicines, including all annexures for local manufacturing sites listed on the MRC of the bidder (applicant).   |     |     |    |
| 20    | $\underline{\text{Certified copy}}$ of the Medicine Registration Certificates (MRC) with all the associated conditions of registration  |     |     |    |
| 20    | Note: All MRC's must be marked by the bidder with the relevant item number and be sorted and filed in numerical order.  |     |     |    |
| 21    | Original package insert or document detailing professional<br>information approved by the Medicines Control Council (MCC) or the<br>South African Health Products Regulatory Authority (SAHPRA) for<br>each product offered |     |     |    |
| 22    | Signed Excel Bid Response Document containing the Pricing Schedule  |     |     |    |
| 23    | A certified copy of the latest updated CSD report.  |     |     |    |
| 23    | Note: A CSD summary report will not be accepted.  |     |     |    |

The bid document check list is available as Annexure A in an excel spreadsheet format and should be completed by all bidders and be submitted in hard copy and as part of the electronic copies part of "Set 3: Electronic version of bid documents"



## SECTION A

## 1. LEGISLATIVE AND REGULATORY FRAMEWORK

This bid and all contracts emanating there from will be subject to the Medicines and Related Substances Act, (Act 101 of 1965), Pharmacy Act, (Act 53 of 1974); Patents Act, 1978 (Act 57 of 1978); Trade Marks Act, 1993 (Act 194 of 1993); General Conditions of Contract issued in accordance with Treasury Regulation 16A published in terms of the Public Finance Management Act, 1999 (Act 1 of 1999). The Special Conditions of Contract (SCC) are supplementary to General Conditions of Contract (GCC). Where, however, the Special Conditions of Contract prevail.

## 2. BID INFORMATION SESSION

A non-compulsory briefing session will be held on: Date: 15 July 2019 Time: 11:00 Venue: National Department of Health, Podium Level, Civitas Building, c/o Thabo Sehume and Struben Streets, PRETORIA.

This session will provide bidders with an opportunity to obtain clarity on certain aspects of the process as set out in this document and to address any issues they might have.

## 3. EVALUATION CRITERIA

The evaluation process will be conducted in phases as follows:

| Phase I  | Phase II   | Phase III  | Phase IV                    |
|--|--|--|-----------------------------|
| Mandatory and other bid requirements                       | Product technical<br>compliance  | Price and<br>B-BBEE  | Recommendation and Award    |
| Compliance with<br>mandatory and other bid<br>requirements | Compliance with technical<br>specifications<br>Test reports received from<br>sample evaluation | Bids evaluated in<br>terms of the 90/10<br>preference system | Recommendation<br>and award |



## 3.1 PHASE I: MANDATORY REQUIREMENTS

Bidders must submit all required documents indicated above with the bid documents at the closing date and time of the bid. During this evaluation phase, bidder's responses will be evaluated based on the documents submitted under mandatory requirements. This phase is not scored and bidders who fail to comply with all mandatory requirements will be disqualified.

## 3.1.1 LEGISLATIVE REQUIREMENTS TO THIS BID

Items offered must be registered in terms of section 15 of the Medicines and Related Substances Act, 1965 (Act 101 of 1965), and must comply with the conditions of registration for the duration of the contract.

A certified copy of the Medicine Registration Certificate, issued in terms of section 15(3)(a) of the Medicines and Related Substances Act, 1965 (Act 101 of 1965), must be included with the bid for all items offered.

The bidder must be indicated as the applicant on the Medicines Registration Certificate.

The bidder offering a product must be the holder of a licence to manufacture or import medicines issued in terms of section 22C (1)(b) of the Medicines and Related Substances Act, 1965 (Act 101 of 1965) including all annexures. A <u>certified copy</u> of such licence must be submitted by the bidder offering the product.

The bidder offering a product must submit a <u>certified copy</u> of the licence to manufacture medicines, including all annexures for local manufacturing sites listed on the MRC of the bidder who must also be the applicant.

Bidders must comply with the requirements of the Patents Act, 1978 (Act 57 of 1978) and the Trade Marks Act, 1993 (Act 194 of 1993). Where applicable, an explanation for any non-compliance must be provided. In the case where a product is manufactured under a voluntary license issued by the patent holder of such a product, a letter authorising the marketing of the product, provided to the bidder by the patent holder must be submitted with the bid.

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## 3.1.2 RESPONSIVE BIDS

Bidders are required to submit responsive bids by completing all the prices in the Excel Bid Response Document and response fields in the fillible PDF bid document. In this regard, bidder's attention is drawn to the document "Definition of fields in the Bid Response Document" explaining the different fields in the bid document.

## 3.1.3 BID DOCUMENTS

Bidders are required to submit responsive bids by completing all the prices, mandatory response fields and item questionnaires.

The excel bid response documents i.e pricing schedule and Directors: Categorisation of race, gender and disability provided forms an integral part of the bid document and bidders must ensure that it is completed without changing the structure thereof. All pages must be signed, if not your bid will not be considered for evaluation.

The prices quoted must be furnished as all inclusive (incl. VAT) on the basis of supply and delivery.

The bid price offered for a product is deemed to be for the pack size as advertised in the item specification and the unit specified.

Prices submitted must not exceed the ex-manufacturer component of the Single Exit Price inclusive of VAT.

## 3.1.4 AUTHORISATION DECLARATION

Only the holder of a Medicines Registration Certificate issued in terms of the Medicines and Related Substances Act, 1965 (Act 101 of 1965), may submit a bid.



In the event that the Manufacturer, Packer or other entity, as listed on the certificate of registration are external third parties, the bidder must ensure that all legal, financial and supply arrangements have been mutually agreed upon between the bidder and these third parties. Where a third party is involved in any capacity, the bidder must submit a duly completed and signed Authorisation Declaration (PBD1) for each such third party.

The National Department of Health reserves the right to verify any information supplied by the bidder in the Authorisation Declaration and, should the information be found to be false or incorrect, the National Department of Health will exercise any of the remedies available to it in the bid documents.

Failure to submit a duly completed and signed Authorisation Declaration, with the required annexure(s), in accordance with the above provisions, will invalidate the bid for such goods or services offered.

No agreement between the bidder and any third party will be binding on the National Department of Health.

## 3.1.5 TAX COMPLIANCE STATUS

The validity of the Tax Clearance Certificate issued by the South African Revenue Services (SARS) certifying that the tax status of the bidder is in order, will be verified against the information recorded in the Central Supplier Database (CSD).

It is a condition of this bid that the tax matters of the bidder be in order at any point in time, or that satisfactory arrangements have been made with SARS to meet the bidder's tax obligations. It is a requirement that bidders grant a written confirmation when submitting this bid that SARS may, on an on-going basis during the tenure of the contract, disclose the bidder's tax compliance status and, by submitting this bid, such confirmation is deemed to have been granted.

Bidders are required to be registered on the CSD managed by National Treasury. The National Department of Health shall verify the bidder's tax compliance status through the CSD. Where consortia/joint ventures/sub-contractors are involved, each party must be registered on the Central Supplier Database and their tax compliance status will be verified through the Central Supplier Database.

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Bidders remain responsible to update their CSD information in line with the bid documents submitted for this bid.

## 4. PHASE II: PRODUCT TECHNICAL COMPLIANCE

## 4.1 SAMPLES TO BE SUBMITTED TO HEALTH ESTABLISHMENTS

All bidders are required to submit samples, including bidders who are currently supplying the National Department of Health with products to confirm the following:

- Compliance with specifications as set out in the bid document/item specification.
- Compliance of the product with the requirements of the Medicines and Related Substances Act, 1965 (Act 101 of 1965).

Failure to submit samples at both health establishments listed below will invalidate the bid for such items offered. Samples are required to be submitted to each (both) of the addresses indicated below prior to closing date and time of bid:

| Mr Dumisani Malele              | Ms Jacqueline Voget                |
|---------------------------------|------------------------------------|
| Depot Manager                   | Pharmaceutical Policy Specialist   |
| Tel: 011 628 9131               | Tel: 021 483 0893                  |
| Gauteng: Medical Supplies Depot | Western Cape: Department of Health |
| Store 3                         | 4th Floor, Cape Medical Depot      |
| 35 Plunkett Avenue              | 16 Chiappini Street                |
| Hurst Hill                      | Cape Town                          |
| 2092                            | 8001                               |

- No samples must be sent to the National Department of Health.
- Samples must be marked with the bid number, the item number as well as the bidder's name and address.
- Bidders must submit at least one original pack of each offer for evaluation.
- It is the responsibility of the bidder to ensure that samples have been received at the addresses provided above. Proof of sample submission must be submitted with the bid documents at the closing date and time of the bid.
- All samples for awarded items will be retained for the period of the contract.
- All samples must be a true representation of the product which will be supplied.



• All samples submitted must include the package insert or document detailing professional information approved by the MCC or SAHPRA.

## 4.2 COMPLIANCE WITH SPECIFICATIONS

Items must comply with the specification as detailed in the bid document.

## 5. PHASE IV: PREFERENCE POINT SYSTEM

## 5.1 A MAXIMUM OF 80 OR 90 POINTS IS ALLOCATED FOR PRICE ON THE FOLLOWING BASIS:

|        |      | 80/20                             | or                             |                      | 90/10                            |  |  |
|--------|------|-----------------------------------|--------------------------------|----------------------|----------------------------------|--|--|
| Ps = 8 | 0(1- | $\frac{Pt - P\min}{P\min} \bigg)$ | or                             | $Ps = 90 \bigg( 1 -$ | $\frac{Pt - P\min}{P\min}\bigg)$ |  |  |
| Where  |      |                                   |                                |                      |                                  |  |  |
| Ps     | =    | Points scored for                 | or price of                    | bid under consid     | deration                         |  |  |
| Pt     | =    | Price of bid und                  | ler conside                    | eration              |                                  |  |  |
| Pmin   | =    | Price of lowest                   | Price of lowest acceptable bid |                      |                                  |  |  |

## 5.2 POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR

In terms of Regulation 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

| B-BBEE Status Level of<br>Contributor | Number of points<br>(90/10 system) | Number of points<br>(80/20 system) |
|---------------------------------------|------------------------------------|------------------------------------|
| 1                                     | 10                                 | 20                                 |
| 2                                     | 9                                  | 18                                 |
| 3                                     | 6                                  | 14                                 |
| 4                                     | 5                                  | 12                                 |
| 5                                     | 4                                  | 8                                  |
| 6                                     | 3                                  | 6                                  |
| 7                                     | 2                                  | 4                                  |
| 8                                     | 1                                  | 2                                  |
| Non-compliant contributor             | 0                                  | 0                                  |

For this tender, the 90/10 preference point system will be applied.



- Bidders are required to complete the preference claim form (SBD 6.1), and submit a valid certified copy of B-BBEE status level verification certificate, at the closing date and time of the bid in order to claim the B-BBEE status level point.
- The points scored by a bidder in respect of the level of B-BBEE contribution will be added to the points scored for price.
- Only bidders who have completed and signed the declaration part of the preference claim form and who have submitted a B-BBEE status level certificate issued by a registered auditor, accounting officer (as contemplated in section 60(4) of the Close Corporation Act, 1984 (Act No. 69 of 1984)) or an accredited verification agency will be considered for preference points.
- If the bidder fails to comply with the paragraphs above, the bidder will be deemed not to have claimed
  preference points for B-BBEE status level of contribution and will therefore be allocated a zero (0). The National
  Department of Health may, before a bid is adjudicated or at any time, require a bidder to substantiate claims it
  has made with regard to preference claimed. The points scored will be rounded off to the nearest two (2)
  decimals. In the event that two (2) or more bids have scored equal total points, the contract will be awarded to
  the bidder scoring the highest number of preference points for B-BBEE.
- A contract may, on reasonable and justifiable grounds, be awarded to a bid that did not score the highest number of points.

## 6. PREFERENCE FOR LOCALLY PRODUCED PRODUCTS

The National Department of Health reserves the right to consider locally produced products offered. Bidders are required to indicate on the Excel Bid Response Document where the products are manufactured. In order to provide preference to locally produced products, the definition of a locally produced product will be limited to product formulation and conversion processes that use materials and components to manufacture anti-retroviral medicines (including importation of raw material of active pharmaceutical ingredients (API) and of excipients for production of finished products) in the Republic of South Africa.

Where the National Department of Health gives preference to locally produced products, the quantities for these items will be allocated and awarded proportionately to locally produced products, provided this does not **negatively impact upon security of supply and affordability**.



Bids for products that qualify for this preference must comply with all of the following criteria:

- The South African Health Product Authority (SAHPRA) certificate of registration for a product lists the primary site of production as one that is located in the Republic of South Africa;
- The bidder offering a product must be the holder of a licence to manufacture or import medicines issued in terms of section 22C (1)(b) of the Medicines and Related Substances Act, 1965 (Act 101 of 1965) including all annexures. A <u>certified copy</u> of such licence must be submitted by the bidder offering the product.
- The bidder offering a product must submit a <u>certified copy</u> of the licence to manufacture medicines, including all annexures for local manufacturing sites listed on the MRC of the bidder who must also be the applicant..
- The reference price as published by National Department of Health has not been exceeded (if applicable);
- The site/s of manufacture and/or packaging for the product offered is located in South Africa;
- Demonstrated capacity to service the required volumes as evaluated in terms of the data provided in the Excel Bid Response Document;
- Previous supplier performance;
- Compliance to all other aspects contained in these Special Conditions of Contract

## 7. VALUE ADDED TAX

All bid prices must be inclusive of 15% Value-Added Tax. Failure to comply with this condition will invalidate the bid.



## 8. SUBMISSION OF BIDS

All bid documents listed below must be sorted, filed and submitted in the exact order as indicated below.

Submission of bid documents is compulsory, unless it's not applicable and indicated as such in the "N/A" column.

## All bid documents must be signed.

Bidders not complying to any of the requirements may deemed to be non-responsive and will not be considered for evaluation.

| ORDER | DOCUMENT NAME   | N/A | YES | NO |
|-------|---|-----|-----|----|
| 1     | SBD 1: Invitation to bid  |     |     |    |
| 2     | Valid Tax Clearance Certificate   |     |     |    |
| 3     | SBD 4: Declaration of interest  |     |     |    |
| 4     | PBD9: Directors: Categorisation by race, gender and disability  |     |     |    |
| 5     | SBD5: The National Industrial Participation Programme   |     |     |    |
| 6     | SBD 6(1): Preference Points Claimed (B-BBEE)  |     |     |    |
| 7     | Certified copy of a valid a B-BBEE certificate or a Sworn Affidavit to claim preference points  |     |     |    |
| 8     | SBD 8: Declaration of Past SCM Practices  |     |     |    |
| 9     | SBD 9: Certificate of Independent Bid Determination   |     |     |    |
| 10    | PBD1: Authorisation Declaration<br>Note: Non-compliance to submission of a valid : authorisation<br>declaration, where applicable, may invalidate the bid.            |     |     |    |
| 11    | PBD 1.1: List of products offered sourced from third party  |     |     |    |
| 12    | PBD 1.2: Template for unconditional written undertaking from the third party.<br>Note: that this is just an example of what the authorisation letter should look like |     |     |    |



| ORDER | DOCUMENT NAME  | N/A | YES | NO |
|-------|--|-----|-----|----|
| 13    | PBD 4.1: Contact Details of Bidder   |     |     |    |
| 14    | PBD5: Declaration of compliance with Good Manufacturing Practice (GMP).  |     |     |    |
| 15    | PBD 8: Declaration of compliance with Special Requirements and Conditions of Contact.  |     |     |    |
| 16    | <u>Certified copies</u> of registration certificates with CIPC/CIPRO or proof of ownership/shareholding.   |     |     |    |
| 17    | Proof of company cedings, mergers and name changes   |     |     |    |
| 18    | Certified copy of the licence to manufacture or import, including all annexures in the name of the bidder.   |     |     |    |
| 19    | <u>Certified copy</u> of the licence to manufacture medicines, including all annexures for local manufacturing sites listed on the MRC of the bidder (applicant).  |     |     |    |
| 20    | <u>Certified copy</u> of the Medicine Registration Certificates (MRC) with<br>all the associated conditions of registration<br>Note: All MRC's must be marked by the bidder with the relevant<br>item number and be sorted and filed in numerical order. |     |     |    |
| 21    | Original package insert or document detailing professional<br>information approved by the Medicines Control Council (MCC) or the<br>South African Health Products Regulatory Authority (SAHPRA) for<br>each product offered                              |     |     |    |
| 22    | Signed Excel Bid Response Document containing the Pricing Schedule   |     |     |    |
| 23    | A certified copy of the latest updated CSD report<br>Note: A CSD summary report will not be accepted.  |     |     |    |



### 9. COMPLETION OF DOCUMENTS AND BID SUBMISSION

Bidders are required to submit three sets of bid documents according to the instructions below. All three sets must be submitted not later than the closing date and time. Set 2 and Set 3 must be included on a CD with Set 1 and submitted in a sealed package. The full name and address of the bidder, including the return address, the bid number and the closing date must be clearly indicated on the package. All fields must be completed. Where information requested is not relevant this should be indicated with N/A.

#### Set 1: Hard copy legally binding bid documents

Bidders must complete all SBD, PBD and Bid Response forms in black ink, typed. Where no electronic entry field is provided bidders must complete the forms in black ink, handwritten in capital letters. The signed hard copy of the bid document will serve as the legal bid document.

Bidders must submit their complete bid in hard copy format (paper document). The Chief Executive Officer, Chief Financial Officer, or authorised designee of the entity submitting the bid must sign the official signature pages. All pages in the complete bid document must be initialed by same with black ink. The use of correction fluid is not acceptable. Any change/s must be clearly indicated and initialed.

Bidders must refrain from using binding methods like coil, comb, wire velobind, screw binding etc. It is requested that bidders pre-punch two holes on the left hand side of bid documents suitable for filing in a two hole lever arch file. Bid documents should be tied in parcels using string or rope that can be easily untied for filing purposes.

#### Set 2: PDF of Hard Copy, signed legal documents. (i.e. pdf of Set 1)

Bidders must submit a PDF version of the entire signed hardcopy bid, including all certificates and documents requested.

#### Set 3: Electronic version of bid documents

Bidders must submit the electronic versions (editable pdf) of all SBD and PBD documents, Bid Response Document and other relevant spreadsheets in Excel (not pdf). All three sets of information must be submitted in order for the bid to be evaluated. Ensure that the bid price is offered for the product as specified.



#### 10. LATE BIDS

Bids received after the closing date and time, at the address indicated in the bid documents, will not be accepted for consideration and, where practical, be returned unopened to the bidder.

#### 11. COUNTER CONDITIONS

Bidders' attention is drawn to the fact that amendments to any of the bid conditions or setting of counter conditions by bidders may result in the invalidation of such bids.

#### 12. FRONTING

The National Department of Health supports the spirit of broad based black economic empowerment and recognises that real empowerment can only be achieved through individuals and businesses conducting themselves in accordance with the Constitution and in an honest, fair, equitable, transparent and legally compliant manner. Against this background, the National Department of Health condemns any form of fronting.

The National Department of Health, in ensuring that bidders conduct themselves in an honest manner will, as part of the bid evaluation processes, conduct or initiate the necessary enquiries/investigations to determine the accuracy of the representation made in bid documents. Should any of the fronting indicators as contained in the Guidelines on Complex Structures and Transactions and Fronting, issued by the Department of Trade and Industry, be established during such enquiry/investigation, the onus will be on the bidder/contractor to prove that fronting does not exist. Failure to do so within a period of 14 days from date of notification, may invalidate the bid/ contract and may also result in the restriction of the bidder/contractor to conduct business with the public sector for a period not exceeding 10 years, in addition to any other remedies the National Treasury may have against the bidder/contractor concerned.

#### 13. SUPPLIER DUE DILIGENCE

The National Department of Health reserves the right to conduct supplier due diligence prior to final award or at any time during the contract period. This may include site visits to assess whether an item is manufactured at the site specified in the bid and the site complies with quality criteria.



#### 14. COMMUNICATION

The National Department of Health, may communicate with bidders where clarity is sought after the closing date and time of the bid and prior to the award of the contract, or to extend the validity period of the bid, if necessary. Any communication to any government official or a person acting in an advisory capacity for the National Department of Health in respect of this bid between the closing date and the award of the bid by the bidder is discouraged.

All communication between the bidder and the National Department of Health, must be done in writing.

## **15. CONTACT DETAILS**

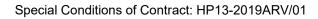
Postal address Directorate: Affordable Medicines Private Bag X828 PRETORIA 0001

#### Physical address

Directorate: Affordable Medicines Civitas Building 242 Struben Street Cnr Thabo Sehume Street **Pretoria** 0002

Please use the following e-mail address for any queries relating to bidding process:

• tenders@health.gov.za





## SECTION B

#### 16. CONTRACT PERIOD

The contract period shall be for a period ending 30 June 2022.

#### 17. PARTICIPATING AUTHORITES AND OTHER HEALTH ESTABLISHMENTS

Participating Authorities and Health Establishments which will be participating authorities in this contract are: National Departments:

- Department of Correctional Services;
- Department of Defence

Provincial Departments:

- Eastern Cape;
- Free State;
- Gauteng;
- KwaZulu-Natal;
- Limpopo.

- Mpumalanga;
- Northern Cape;
- North West;
- Western Cape; and

Other Institutions

• Nelson Mandela Childrens' Hospital

#### 18. REGISTRATION ON DATABASES OF PARTICIPATING AUTHORITIES

All contracted suppliers must register on the supplier databases of Participating Authorities within 30 days after award of contract.

Failure to meet this requirement will result in inability to process payment for goods.



#### 19. POST AWARD PARTICIPATION

Regulation 16A6.6 of the Treasury Regulations for Departments, Trading Entities, Constitutional Entities and Public Entities, issued in terms of the Public Finance Management Act, 1999, (Act 1 of 1999), states that the Accounting Officer/Accounting Authority may, on behalf of a department, constitutional institution or public entity, request to participate in any contract arranged by means of a competitive bidding process by any organ of state, subject to the written approval of such organ of state and the relevant contractors.

#### 20. AWARD CONDITIONS

This bid is supplemental to RT 71-2019 (Supply and Delivery of Anti-Retroviral Medicines to the State for the period 01 July 2019 to 31 March 2021). This supplemental contract has been created in terms of paragraphs 18.3, 18, 7 and 26.2.1 of the Special Conditions of Contract for RT71-2019.

Treatment protocols used in the development of the forecast model for the estimates of RT71-2019 were revised based on new evidence of safety. Therefore, for the following items, additional quantities will be required:

| No | Item Description   |
|----|--|
| 1. | TENOFOVIR 300mg and EMTRICITABINE 200mg tablet, 28 tablets               |
| 2. | ABACAVIR 600mg and LAMIVUDINE 300mg tablet, 28 tablets                   |
| 3. | DOLUTEGRAVIR 50mg tablets 30 tablets                                     |
| 4. | TENOFOVIR 300mg, EMTRICITABINE 200mg, EFAVIRENZ 600mg tablet, 28 tablets |

For these high volume items previously awarded in terms of RT71-2019, the following special conditions will apply:

#### Quantity

a. The quantities for the above items awarded to bidders in terms of RT71-2019 will prevail, and awards made under this supplemental contract will be in addition to the quantities awarded in terms of RT71-2019.



#### Price

- Where a bid for an item is received from a supplier awarded the contract for that item in terms of RT71-2019, the price of such bid should not exceed the current contract price of RT71-2019.
- **c.** Where a bid for an item is received from a supplier awarded the contract for that item in terms of RT71-2019, and the price of such bid is less than that of RT71-2019, then the lower of the two prices will be applied to both RT71-2019 and this supplemental contract.

The National Department of Health reserves the right to award contracts to more than one contractor for the same item.

The National Department of Health reserves the right to negotiate prices.

The National Department of Health reserves the right to award the same item as a multiple award to various contractors (two or more) to address high volume requirements, security of supply and product availability.

The following are examples of considerations which may be taken into account when contemplating a multiple award:

- Source of Active Pharmaceutical Ingredient (API) and actual manufacturing site;
- Capacity to meet expected demand as per published estimates in the Excel Bid Response Document;
- Estimated volume to be supplied;
- Risk to public health if the item is not available;
- Past compliance of the bidder with contractual obligations.

In cases where the tender does not achieve the most economically advantageous price, the National Department of Health reserves the right not to award that item.

In the case of medicines for chronic conditions, pack sizes suitable for a 28-day treatment cycle are required. Should a 30-day or other pack size be offered, no conversion factor will be applied. Direct comparisons will be made between the 28-day and other pack sizes during evaluation. Similarly, no conversion factors will be applied in cases where a pack size other than that specified is offered.

The National Department of Health may change treatment protocols and/or product formulations where required, due to emerging clinical evidence, disease profiles, safety or resistance patterns and availability of items registered in terms of the Medicines and Related Substances Act, 1965, (Act 101 of 1965) at the date



and time of bid closure. In these circumstances, the National Department of Health reserves the right to cancel the contract for an item, or adjust the quantity awarded based on expected changes in projected demand. The Department of Health will notify the contracted supplier within a reasonable time of the expected change. However, in cases where patient safety is a concern, these changes may be implemented with immediate effect.

## 20.1 SPLIT AND MULTIPLE AWARDS

The National Department of Health reserves the right to issue split or multiple awards, where necessary, to ensure security of supply.

The following will be taken into consideration when contemplating a split award:

- Source of API and manufacturing site.
- Capacity to meet expected demand as per published estimates in the Bid Response Document.
- Estimated volume to be supplied.
- Risk to public health if the item is not available.
- Past compliance of the bidder with contractual obligations.

Two-way split awards will be made in accordance with the following schedule based on the points scored:

| Category | Difference between points<br>scored | Recommended percentage split |
|----------|-------------------------------------|------------------------------|
| A        | Equal points                        | 50/50                        |
| В        | < 5 points                          | 60/40                        |
| С        | >5-10 points                        | 70/30                        |
| D        | >10-20 points                       | 80/20                        |
| E        | >20 points                          | 90/10                        |

Where a split for more than 2 suppliers is contemplated, the following formula may be used to allocate volumes for award:

- For a three way split: Supplier share = 33.3% + (supplier score mean score) x 2.3%
- For a four way split: Supplier share = 25% + (supplier score mean score) x 2%



#### 21 NEGOTIATIONS

The National Department of Health reserves the right to negotiate with the bidders prior to award and with the successful bidder(s) post award.

#### 22. NON-COMMITMENT

The National Department of Health reserves the right not to award, to award in part, or in full. The right is also reserved to withdraw or amend any of the bid conditions, by notice, in writing to all bidders prior to closing of the bid and post award.

In the event that an incorrect award has been made, the National Department of Health reserves the right to remedy the matter in any manner it may deem fit.

#### 23. PRICE REVIEW

The National Department of Health envisages three types of price review processes for the duration of this contract:

- A routine adjustment to mitigate foreign exchange fluctuations;
- An exceptional adjustment to mitigate significant short-term foreign exchange fluctuations; and
- A systematic review of prices for comparable products available in the international market place.

## 23.1 ELIGIBILITY RELATING TO RATE OF EXCHANGE ADJUSTMENTS

Eligibility for price adjustments relating to foreign exchange risk depends on: The submission of a complete price breakdown per instructions below for all relevant products; and Assessment of the rationality of this price breakdown by the National Department of Health.



#### 23.1.1 INSTRUCTIONS FOR PRICE BREAKDOWN

- The price breakdown must be completed on the signed bid response document as well as the electronic version. The delivered price must be divided across five components:
  - Active Pharmaceutical Ingredients (API);
  - Formulation;
  - Packaging;
  - Logistics (this includes transportation, warehousing and distribution);
  - Gross margin (remaining portion).
- The sum of these categories must be equal to 100% of the delivered price for the line item.
- The local + imported portions of the first three components must add up to 100% within each component (e.g. Portion of API attributable to local + Portion of API attributable to import = 100% of specific API component).
- VAT must be apportioned equally across all components and not regarded as a separate component.
- Labour must be apportioned appropriately across the relevant components.
- Breakdown must be in percentage format to the closest whole percentage (e.g. 20%).
- The National Department of Health reserves the right to engage with bidders to verify any of the components of the bid price, which may include audit of invoices and related documentation.

#### 23.2 PRICE ADJUSTMENTS RELATING TO FOREIGN EXCHANGE RISK

Only the portion of the bid price facing foreign exchange risk will be adjusted. This portion is determined by the price breakdown on the signed bid submission.

Adjustments are always calculated using the original awarded contracted price as the base.

Price adjustments relating to foreign exchange will be based on the percentage change between the relevant base average rate of exchange (RoE) and an adjustment average RoE.

Rates are sourced from the Reserve Bank (www.resbank.co.za).

Eligibility for favourable Contractual Price Adjustments may be withdrawn in light of evidence of poor compliance with contractual obligations.



Where a bid for an item is received from a supplier awarded the contract for that item in terms of RT71-2019, and the price of such bid is less than that of RT71-2019, then the lower of the two prices will be applied to both RT71-2019 and this supplemental contract then the price adjustment schedule as indicated in this bid will be followed.

#### Base average RoE for this tender will be as follows, per currency:

| Currency               | Base Average Rates of Exchange<br>Average for the period 1 January 2019 to 30<br>June 2019 |
|------------------------|--|
| Rand per US Dollar     | 14.1964  |
| Rand per Br Pound      | 18.3644  |
| Rand per Euro          | 2.0908   |
| Rand per Yuan Renminbi | 2.0908   |
| Rand per Indian Rupee  | 0.2025   |

Should the bidder make use of any currency not mentioned above, the bidder must stipulate this clearly and submit the calculated average RoE for the period 1 January 2019 to 30 June 2019using the South African Reserve Bank published rates for the specific currency.

## 23.3 APPLICATION FOR CONTRACTUAL PRICE ADJUSTMENTS

Scanned copies of signed applications for price adjustments must be received by the National Department of Health prior to the submission dates detailed in the tables below.

Where no application for an adjustment relating to foreign exchange has been received and such an adjustment would be favourable to the Department, this will be implemented automatically.

Foreign exchange adjustments may never result in a price exceeding the current Single Exit Price, ex Logistics.

## 23.4 ROUTINE PRICE ADJUSTMENTS

Schedules for routine price reviews, and periods for calculating adjustment average RoE are detailed in the table below:



| Review | Period for calculating adjustment average RoE | Submission of request<br>for price review to reach<br>the office by | Date from which adjusted<br>prices will become<br>effective |
|--------|---|---|---|
| 1      | 1 September 2019 - 29 February 2020           | 3 March 2020  | 1 April 2020  |
| 2      | 1 March 2020 – 31 August 2020                 | 3 September 2020  | 1 October 2020  |
| 3      | 1 September 2020 - 28 February 2021           | 3 March 2021  | 1 April 2021  |
| 4      | 1 March 2021 - 31 August 2021                 | 3 September 2021  | 1 October 2021  |
| 5      | 1 September 2021 - 28 February 2022           | 3 March 2022  | 1 April 2022  |

#### 23.5 EXCEPTIONAL PRICE ADJUSTMENTS

Suppliers may request exceptional price adjustments according to the schedule in the table below. These will be activated if the absolute change between the base RoE and the three month retrospective average RoE indicated in the table below fluctuates by more than 10%.

| Review | Period for calculating adjustment<br>average RoE | Submission of request<br>for price review to reach<br>the office by | Date from which adjusted<br>prices will become<br>effective |
|--------|--|---|---|
| 0.1    | 1 September 2019 – 30 November 2019              | 3 December 2019   | 1 January 2020  |
| 1.1    | 1 March 2020 – 31 May 2020                       | 3 June 2020   | 1 July 2020   |
| 2.1    | 1 September 2020 – 30 November 2020              | 3 December 2020   | 1 January 2021  |
| 3.1    | 1 March 2021 – 31 May 2021                       | 3 June 2021   | 1 July 2021   |
| 4.1    | 1 September 2021 – 30 November 2021              | 3 Dec 2021  | 1 Jan 2022  |

Suppliers who received exceptional adjustments will receive routine adjustments based on the preceding three months, rather than the usual six month historical average exchange rate. The periods for calculating adjustment average RoE in these instances are detailed in the table below:

| Review | Period for calculating adjustment<br>average RoE post exceptional<br>adjustment | Submission of request for price review to reach the office by | Date from which adjusted prices will become effective |
|--------|---|---|---|
| 1      | 1 December 2019 - 29 February 2020  | 3 March 2020  | 1 April 2020  |



| Review | Period for calculating adjustment<br>average RoE post exceptional<br>adjustment | Submission of request for price review to reach the office by | Date from which adjusted prices will become effective |
|--------|---|---|---|
| 2      | 1 June 2020 - 31 August 2020  | 3 September 2020  | 1 October 2020  |
| 3      | 1 December 2020 - 28 February 2021  | 3 March 2021  | 1 April 2021  |
| 4      | 1 June 2021 - 31 August 2021  | 3 September 2021  | 1 October 2021  |
| 5      | 1 December 2021 - 28 February 2022  | 3 March 2022  | 1 April 2022  |

#### 23.6 PRICE ADJUSTMENTS BASED ON A SYSTEMATIC REVIEW

The National Department of Health reserves the right to review international prices to identify lowest comparable global prices.

Where this review identifies any prices that are lower than contract prices the National Department of Health will enter into price negotiations with the contracted supplier.

Where the outcome of this negotiation is deemed unfavourable, the National Department of Health reserves the right to terminate the award for the item in question.

## 24. QUALITY

Products must conform to the conditions of registration of the product in terms of the Medicines and Related Substances Act, 1965 (Act 101 of 1965) for the full duration of this contract.

## 25. DELIVERY AND QUANTITIES

## **25.1 DELIVERY BASIS**

Firm lead times for delivery must be quoted for the duration of the contract period.

Transit and storage conditions applicable to the relevant products must be adhered to.

The initial lead time as proposed in the bid response document will be calculated from date of award of the contract and NOT the date of placement of the first order. This period may not exceed 75 calendar days from the date of award.



Lead time within the contract period is defined as the time from submission of order to supplier to time of receipt by the Department, as confirmed by the Proof of Delivery document. This lead time may not exceed 14 calendar days.

Failure to comply with the contractual lead time will result in penalties being enforced as per paragraph 21 and 22 of the General Conditions of Contract.

## **25.2 QUANTITIES**

The quantities reflected in the bid are estimated quantities and no guarantee is given or implied as to the actual quantity which will be procured during the contract period. Fluctuations in monthly demand may occur. Proposed minimum order quantities (MOQs) should facilitate delivery directly to health establishments. The National Department of Health reserves the right to negotiate MOQs where necessary. Where consensus regarding MOQs cannot be reached, the bid may not be awarded.

Suppliers are required to maintain sufficient buffer stock to meet at least two-months demand for all items, aligned with the needs of Participating Authorities.



## SECTION C

## 26. SUPPLIER PERFORMANCE MANAGEMENT

**26.1 Supplier performance management** will be the responsibility of Participating Authorities with oversight from the National Department of Health and, where supplier performance disputes cannot be resolved between the contractor and the Participating Authority, National Treasury: Transversal Contracting Chief Directorate and National Department of Health must be informed for corrective action.

The National Department of Health, in collaboration with the Participating Authorities, will monitor the performance of contracted suppliers in terms of this contract, including but not limited to the following:

- Compliance with reporting requirements according to reporting schedule and reporting mechanism.
- As a minimum, suppliers will be required to submit the following information in a specified format and via a mechanism defined by the National Department of Health:
  - All transactional data relating to orders;
  - A monthly age analysis;
  - Production pipeline data and forecast including:
  - Number of units of the item available (stock on hand);
  - Number of units of the item in Quality Assurance, awaiting release;
  - Number of units of the item in the current month's production plan.
  - Status of outstanding orders.
- Attendance of compulsory quarterly meetings
  - The National Department of Health will hold quarterly meetings with suppliers which will include, but not be limited to, a review of supplier performance and forecasted demand for the next quarter. Suppliers may be required to present continuous improvement initiatives aimed at improving efficiencies in the supply chain to benefit both suppliers and the Department of Health.
- The Participating Authorities shall impose penalties, where deemed necessary, as per Paragraph 21 and 22 of the General Conditions of Contract.
- Non-compliance of contracted suppliers to the terms and conditions of this contract may influence participation in future contracts.



- Contractors should note that each individual purchasing institution is responsible for generating the order(s) as well as for the payment(s) thereof.
- Contractors should note that the order(s) will be placed as and when required during the contract period and delivery points will be specified by the relevant purchasing institution(s).
- The instructions appearing on the official order form regarding the supply, dispatch and submission of invoices must be strictly adhered to and under no circumstances should the contractor deviate from the orders issued by the purchasing institutions.
- The Department of Health is under no obligation to accept any quantity which is in excess of the ordered quantity.
- In order to facilitate efficient implementation of the direct delivery strategy, contracted suppliers must pack orders for the health establishment as per the purchase order.
- Only orders made using an official, authorised purchase order format are valid.
- Suppliers are required to acknowledge receipt of all purchase orders received from Participating Authorities, in a manner stipulated by the relevant Participating Authority.
- Changes to any quantities ordered may only be made upon receipt of an amended purchase order.
- The Participating Authorities reserve the right to cancel orders where the lead time exceeds the delivery lead time specified in the contract and may, at their discretion, purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract (as per paragraph 21.6 of the General Conditions of Contract).
- In cases where an order is received which appears to be irrational or misaligned with estimates, the contracted supplier must liaise with the relevant Participating Authority prior to processing the order.

## 26.2 DELIVERY ADHERENCE

- Products and related documentation must be delivered in accordance with the terms, conditions and delivery instructions stipulated on the purchase order.
- The information on invoices and documents relating to delivery must comply with the minimum data requirements as defined by the National Department of Health.
- Invoices must reflect both the "proprietary name "(brand name"/"trade name") which is unique to a particular medicine, and which is the name approved in terms of section 15(4) of the Medicines and Related Substances Act, 1965 (Act 101 of 1965), and the item description as it appears in the contract circular and Master Procurement Catalogue (MPC), or Master Health Product List (MHPL), which will replace the MPC.



- Original invoices and proof of delivery must be authorised by a delegated official at the designated delivery point. These documents must be delivered to the authority responsible for payment. This may or may not be the same as the delivery address stipulated on the purchase order. Suppliers are required to know where documents must be delivered.
- The supplier must ensure that products are delivered in accordance with the appropriate conditions of storage, as per product's conditions of registration. Delivery is deemed to terminate upon signature of receipt by the delegated official.
- Discrepancies between invoice and physical stock, or damaged stock, will be reported to the contracted supplier within a reasonable time or as arranged with the supplier. This time period must make provision for the quantities received to be checked upon receipt of delivery.
- Contracted suppliers will be responsible for collection of goods delivered erroneously, or in the incorrect condition as formally arranged in consultation with the purchasing authority. The Participating Authorities may recoup any expenses associated with failure to collect such goods in accordance with the agreement

## 26.3 CONTINUITY OF SUPPLY

- Contracted suppliers must have at least two months' supply of the estimate at the start of the contract.
- Contractors must maintain sufficient buffer stock throughout the duration of the contract.
- Contractors must inform National Department of Health at first knowledge of any circumstances that may result in interrupted supply, including but not limited to:
  - regulatory action which may impact on their GMP status or that of entities on which they are reliant;
  - any anticipated problems associated with the availability of active pharmaceutical ingredient (API);
  - industrial action
  - challenges with manufacturing pipeline;
  - any other supply challenges.
- Contractors must direct official communication relating to continuity of supply to stockalert@health.gov.za, as well as Participating Authorities.
- Contractors must direct official communication relating to payment challenges to medacc@health.gov.za, as well as Participating Authorities.
- All official communication must include detail of corrective actions taken by the contracted supplier to ensure continuity of supply.



- It is the responsibility of the contracted supplier to ensure continuous availability and supply of contracted items. In the event that the contracted supplier is unable to supply, the contracted supplier will source alternative product of acceptable quality and up to the same quantity as required in terms of the contract. The substitute item will be supplied at the current price of the contracted item.
- Suppliers may be required to pay penalties for supply exceeding the contractual lead time as stipulated in the General Conditions of Contract Paragraph 22.
- In terms of the General Conditions of Contract and Special Requirements and Conditions of Contract, the Participating Authorities may purchase outside the contract in order to meet its requirements if the item is urgently required and is not immediately available.

## 26.4 REPORTING

National Department of Health will provide the requirements for reporting and successful bidders will be assisted with complying with these requirements.

The National Department of Health may, from time to time and within reason, add to the reporting requirements. Any changes to reporting requirements or the reporting mechanism will be communicated in writing by the Directorate: Affordable Medicines.

## 27. PACKAGING, LABELLING AND BARCODES

## 27.1 PACKAGING

- Suppliers must ensure that products delivered are received in good order at the point of delivery. Packaging must be suitable for further dispatch, storage and stacking according to Good Wholesaling Practice and Good Distribution Practice.
- Packaging must be suitable for transportation and should prevent exposure to conditions that could adversely affect the stability and integrity of the product.
- The packaging must be uniform for the duration of the contract period. All products must be packaged in acceptable containers, specifically developed for the product.
- The number of units per shipper pack or original carton must be completed in the Bid Response Document.
- Where a particular stacking and storage configuration is recommended by the supplier, this should be clearly illustrated on the outer packaging.
- Where the contents of the shipper pack represent a standard supply quantity of an item, the following must be adhered to:



- Outer packaging flanges must be sealed with suitable tape that will clearly display evidence of tampering;.
- The contents must be packed in neat, uniform rows and columns that will facilitate easy counting when opened.
- Where the contents of a shipper pack represent a non-standard supply quantity, the following must be adhered to:
- Outer packaging flanges must be sealed with suitable tape that will clearly display evidence of tampering;.
- The shipper pack must contain only one product, mixing of multiple products in a single shipper is not allowed;.
- The outer packaging must be clearly marked as a "Part Box".

## 27.2 LABELLING

- All containers, packaging and cartons must be clearly labelled. Bulk packs must be labelled in letters not less than font size 48.
- The following information must be clearly and indelibly printed on all shipper packs, including any part boxes:
  - Item name as contained in the contract circular and the Master Procurement Catalogue (MPC), or Master Health Products List (MHPL), which will replace the MPC.
  - Registered product name (if applicable);
  - Number of units in pack;
  - Batch number;
  - Expiry date;
  - Storage conditions;
  - Barcode.
- Where the contents of the shipper pack require special attention in terms of storage and/or handling, e.g. thermolabile, high-scheduled or cytotoxic products, such instructions must be clearly and visibly indicated on the outer packaging on a brightly coloured background.



• Unit packs must be labelled in accordance with Regulation 10 of the General Regulations published in terms of the Medicines and Related Substances Act, 1965 (Act 101 of 1965). The label must include a barcode suitable for the identification and tracking of medication.

## 27.3 BARCODES

- All unit and shipper packs must be marked with the appropriate barcode number and symbology.
- The European Article Numbering Code 13 (EAN 13) has been accepted as standard.
- Suppliers are encouraged to include a 2D barcode or similar on their packaging that will include the following information:
  - Item name as contained in the contract circular and the Master Procurement Catalogue (MPC), or Master Health Products List (MHPL) which will replace the MPC.
  - The "proprietary name (brand name"/"trade name") unique to a particular medicine, as approved by MCC or SAHPRA;
    - Dosage form and strength;
    - Pack size;
    - Batch number;
    - Expiry date.

## 28 SHELF LIFE

- Unless MCC or SAHPRA, has approved a shorter shelf life, products must have a shelf-life of at least 12 months upon delivery.
- Contracted suppliers may apply in writing to Participating Authorities to supply a product with a shorter shelf life provided that:
  - Applications are accompanied by an undertaking that such short-dated products will be unconditionally replaced or credited before or after expiry; and
  - Applications are approved by the Participating Authorities before execution of orders; and
  - Upon notification of remaining expired stock such products will be collected by the supplier at their own cost; and
  - Failure to collect the products within 30 days after written notification to the supplier will result in the disposal of the product by the Participating Authority for the account of the supplier.
  - If short-dated products are delivered without the aforementioned undertaking the following discount formula will be applied for invoicing of short-dated products:



- A = (12 months to date of expiry) x 2% x consignment value short dated product. Therefore, amount to be invoiced is: Consignment value minus A, where A is the value of the outcome of the discount formula.
- Unless otherwise agreed to, any Participating Authority may, without prejudice, decline to accept product with a shelf-life of less than 12 months.

## 28. CEDING, MERGERS, TAKE OVERS AND CHANGES IN SUPPLIER DETAILS

Where a contracted supplier plans to merge with, or is going to be acquired by, another entity or plans to cede a contract the contracted supplier must inform the National Department of Health in writing at first knowledge of such an event.

The National Department of Health reserves the right to agree to the transfer of contractual obligations to the new supplier under the prevailing conditions of contract or to cancel the contract. A contracted supplier must inform the National Department of Health at first knowledge of any changes to address, name, or contact details and effect these changes on the Central Supplier Database.

## 29. THIRD PARTIES

Participating Authorities will not make a payment to or consult with a third party. No third party is entitled to put an account of a Participating Authority on hold.

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