



health

Department:
Health
REPUBLIC OF SOUTH AFRICA



REQUEST FOR THE SUBMISSION OF QUOTATIONS (RFQ)

1. INVITATION TO QUOTE

The National Department of Health (NDoH) hereby invites suitably qualified and experienced Service Providers to conduct transportation of Cardio-Respiratory Organs (Hearts and Lungs).

2. RFQ DETAILS

Description	REQUEST FOR QUOTATION FOR THE TRANSPORTATION OF CARDIO-RESPIRATORY ORGANS (HEARTS AND LUNGS) FOR A PERIOD OF TWELVE (12) MONTHS.
Reference Number	DOH 187-2026/2027
Issue Date	23 SEPTEMBER 2026
Closing Date	09 OCTOBER 2026
Closing Time	11:00AM
Contact Person	Email: purchasing@health.gov.za

THE SPECIFICATIONS: TRANSPORTATION OF CARDIO-RESPIRATORY ORGANS (HEARTS AND LUNGS)

1. BACKGROUND

The Occupational Diseases in Mines and Works Act (78 of 1973) makes provision for the pathology examination of the cardio-respiratory organs of deceased persons who are or were employed at controlled mines and works, regardless of the clinical cause of death. The Pathology division of the National Institute for Occupational Health (National Health Laboratory Services) in Constitutional Hill, Johannesburg, undertakes these examinations on behalf of the Medical Bureau for Occupational Diseases (MBOD). The organs are removed, under the supervision of a medical practitioner, at a facility close to where the mineworker or ex-mineworker died and are placed in formalin in a red bucket. The removals may be done at government facilities or private mortuaries. These service providers then arrange for the collection of the red buckets containing the organs, which are sent to the National Institute for Occupational Health (NIOH) in Johannesburg.

2. DELIVERABLES

The service provider will be required to transport the cardio-respiratory organs (hearts and lungs) removed from deceased current and ex-mineworkers, using the buckets containing formalin and documents from service providers in South Africa and neighbouring countries. Delivery time for consignments between NIOH and Service providers is between 24 and 72 hours. There is a minimum likelihood of pathogens being present in the specimens being transported in the consignment and are therefore "Exempt Human Specimens" in the terms of the National Road Traffic Regulations 1996, Chapter VIII, Transport of Dangerous Goods and Substances by Road and regulations and standards framed thereunder. Therefore, the specimens are not subject to the transportation requirements of dangerous goods. A letter from a medical practitioner to this effect will be supplied to the successful bidder. The National Department of Health will have no direct legal commitment to the subcontractor(s), and as such, the contractor retains full liability towards the department for their performance. The bidder shall provide the number and location of their distribution facilities, and they should indicate how they would effectively meet the geographic presence requirements on time, in terms of the bid conditions

3. CONTRACT PERIOD

The contract will be for 12 months from the signing of the service level

agreement (SLA).

4. COSTING MODEL

Original invoices accompanied by proof of deliveries must be delivered monthly to the National Institute for Occupational Health (NIOH). The contractor's payment will occur once an invoice is received from the contractor.

The invoice must always contain the following information:

- a) Price per specific route (from anywhere in South Africa and neighbouring countries to Johannesburg (NIOH))
- b) Actual weight of the parcel
- c) Complete breakdown of costs
- d) Total Costs

5. PRICING

A price must be quoted per two-kilogram (2kg) unit as per the pricing schedule. For each additional kilogram required, the user will be remunerated at fifty percent (50%) of the original bid price per (2kg). Failure to comply with this will invalidate such a bid.

6. Please find the Illustration below

Bid per 2kg	Additional 1 kg at 50% of the Bid price
R20.00	R10.00

Bidders must submit one final delivered price inclusive of all costs such as transport, labour, packaging, and insurance costs. Failure to submit one final delivered price will invalidate the bid. Bidders must also quote from any location within South Africa and neighbouring countries to Johannesburg (NIOH).

NB: Bidders are specifically cautioned not to quote insurance costs or fuel surcharges separate from the final delivery price because it will result in the invalidation of their bids.

FROM	TO	AMOUNT
All nine Provinces and neighbouring countries	National Institute for Occupational Health (NIOH) Johannesburg	

7. MANDATORY REQUIREMENTS

Bidders need to complete the mandatory requirements by indicating yes or no in the space provided below, and if not completed, your proposal will be disqualified. Bidders need to ensure that employees transporting the cardio-respiratory organs have the necessary personal protective equipment and comply with the Occupational Health and Safety laws.

1. The main bidder must have a minimum of 3 years of experience providing courier services. reference letters, with signed letterheads, with clear duration of contract and contact details.	Comply	
	Yes	No
2. Proof of the permit to import or export biological samples issued by the National Department of Health to be attached and agreed.	Comply	
	Yes	No
3. Two client references for similar services in the transportation of medical specimens over the last year to be provided (Reference letters to be attached)	Comply	
	Yes	No
4. Must be able to provide delivery services of 24-72 hours throughout South Africa and neighbouring countries. Permit from NDOH to transport dangerous goods and substances by road.	Comply	
	Yes	No
5. Must comply with the National Road Traffic Regulations Act (1996) Proof to be attached. e.g. Road worthy certificate	Comply	
	Yes	No
6. Must comply with the International Air Transportation Association (IATA) Proof of IATA certificate to be attached	Comply	
	Yes	No

SUPPLY CHAIN MANAGEMENT EVALUATION PROCESS

The SCM evaluation process will be carried out in 3 stages:

Stage 1: Mandatory Administrative Documentation

Bidders must submit:

- Tax Compliance Status PIN issued by SARS.
- Company Registration Documents (if applicable)
- Completed and signed SBD 4 and SBD 6.1 forms.
- Central Supplier Database (CSD) report

Stage 2: Functional Criteria

A functional evaluation approach will be applied to ensure that only suitably qualified and experienced service providers who meet a minimum threshold of 70% proceed to price and preference evaluation.

No.	Area of Assessment	Requirement	Evidence to be Submitted by Supplier	Weight (%)	Scoring Scale (0–5)														
1.	Relevant Experience in similar assignments	The bidder must demonstrate a minimum of three (3) years' experience in transportation of cardiorespiratory organs (heart and lungs) The bidder is required to transport all biological materials: • Using the specialised packaging capabilities (UN compliant packaging). • Must comply with National Road Traffic Regulations Act (1996) • Using Fleet and cold-chain infrastructure with monitoring and tracking.	• Detailed CV of the manager. • Company profile (where applicable). • Provide specification of specialised packaging for the transportation. • Provide proof of compliance with the National Road Traffic Regulation Act (1996) (e.g. Dangerous Goods Certificate) • Proof of the permit to transport biological samples issued by the National Department of Health	20%	<table><tr><th>Experience in Similar Assignments</th><th>Score</th></tr><tr><td>5 or more similar assignments completed</td><td>5</td></tr><tr><td>4 similar assignments completed</td><td>4</td></tr><tr><td>3 similar assignments completed</td><td>3</td></tr><tr><td>2 similar assignments completed</td><td>2</td></tr><tr><td>1 similar assignment completed</td><td>1</td></tr><tr><td>No evidence submitted</td><td>0</td></tr></table>	Experience in Similar Assignments	Score	5 or more similar assignments completed	5	4 similar assignments completed	4	3 similar assignments completed	3	2 similar assignments completed	2	1 similar assignment completed	1	No evidence submitted	0
Experience in Similar Assignments	Score																		
5 or more similar assignments completed	5																		
4 similar assignments completed	4																		
3 similar assignments completed	3																		
2 similar assignments completed	2																		
1 similar assignment completed	1																		
No evidence submitted	0																		

No.	Area of Assessment	Requirement	Evidence to be Submitted by Supplier	Weight (%)	Scoring Scale (0–5)	
2.	References	Contactable references for similar Assignments completed within the last three (3) years	Three (3) client reference letters for similar services in the transportation of heart lungs to be provided on the client letterheads. - References must be signed and dated. - References must include contact details of the client - References must indicate the scope and period of work completed.	10%	Reference letters submitted	Score
					3 or more references	5
					2 references	3
					1 reference	1
					No reference letter submitted	0
3.	Key Personnel (Qualifications and Competency)	The bidder must propose a minimum team comprising: One Manager; and at least two supporting team members.	Certified copies of competency certificates and detailed and detailed signed CVs indicating years of experience in the biological material and dangerous goods.	20%	Key Personnel	Score
					Manager and two drivers holding proof of competency and detailed signed CVs	5
					Manager and one driver holding proof of competency and detailed signed CVs	4
					Two drivers holding proof of competency and detailed signed CVs	3
					One driver holding proof of competency and detailed signed CVs	2
					Requirements not met	0
4.	Methodology and Approach	The bidder must demonstrate a clear understanding of the Terms of Reference and	A technical proposal covering the following elements:	35%	Proposal assessment	Score
					Methodology addresses all required elements and includes a realistic workplan with route planning,	5

No.	Area of Assessment	Requirement	Evidence to be Submitted by Supplier	Weight (%)	Scoring Scale (0–5)	
		present a practical approach to delivering all required outputs.	Work plan which will include route planning, timelines, deliverables, contingency planning geographic for South Africa and Lesotho		timelines, deliverables and contingency planning	
					Methodology addresses required elements and includes a realistic workplan with route planning, timelines, deliverables.	4
					Methodology addresses all required elements and includes a realistic workplan with route planning, timelines.	3
					Methodology addresses all required elements and includes a generic workplan.	2
					No methodology submitted	0
5.	Vendor compliance	The bidder must submit at least one sample proof fleet	Total number of fleets with ownership or leasing licenses with supportive pictures.	15%	Description	Score
					Three vehicles with proof of ownership or lease.	5
					Two vehicles with proof of ownership or lease	4
					One vehicle with proof of ownership or lease	2
					No evidence submitted	0
NB: Bidders must meet a minimum threshold of 70 points to proceed to Stage 3 Evaluation.						

Stage 3: Price and Preference Points Evaluation (80/20)

The quotation offer will be allocated up to 80 points and 20 for preference points. To claim preference points, bidders must submit a fully completed and signed SBD 6.1 and submit supporting documentation required in support of the specific goals claimed, including a valid B-BBEE Certificate or Sworn Affidavit where applicable.

Failure to submit a completed SBD 6.1 and the required supporting documentation will result in no preference points being allocated.

Where ownership is held through a trust, consortium, holding company or any other shareholding arrangement, bidders must submit:

- A shareholding certificate or equivalent document clearly indicating the ownership structure and percentage shareholding of each member, director or beneficiary; and

Copies of identity documents for all shareholders, members or beneficiaries relevant to the specific goals claimed.

SUBMISSION INSTRUCTIONS

All quotations and supporting documentation MUST be submitted via email to:
purchasing@health.gov.za

The Quotation must reflect the National Department of Health quotation reference number **(DOH 187-2026/2027)**

NB: Submissions sent to any other email address, including the sender's personal email, will not be accepted and may be disqualified without further notice.

SUBMISSION DUE DATE AND TIME: FRIDAY, 09 OCTOBER 2026 AT 11:00AM

NB: Late submissions will not be considered.

APPLICABILITY OF THE GENERAL CONDITION OF CONTRACT (GCC)

The appointment of the successful service provider will be subject to the General Conditions of Contract (GCC) for government procurement, as issued by National Treasury. All bidders are deemed to have read and understood these conditions. By submitting a quotation, suppliers acknowledge that the GCC will form part of the contract between themselves and the Department of Health.

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....

3 **DECLARATION**

I, _____ the _____ undersigned,
 (name)..... in
 submitting the accompanying bid, do hereby make the following
 statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

SBD4

institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature

.....
Date

.....
Position

.....
Name of bidder

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2022.

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to all bids:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2

- a) The value of this bid is estimated to **exceed/not exceed** R50 000 000 (all applicable taxes included) and therefore the preference point system shall be applicable; or
- b) Either the 80/20 or 90/10 preference point system will be applicable to this tender (*delete whichever is not applicable for this tender*).

1.3 Points for this bid shall be awarded for:

- (a) Price; and
- (b) B-BBEE Status Level of Contributor.

1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	80
B-BBEE STATUS LEVEL OF CONTRIBUTOR	20
Total points for Price and B-BBEE must not exceed	100

1.5 Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.

1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

- ### 3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

4. POINTS AWARDED FOR PRICE

4.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20

or

90/10

$$P_S = 80 \left(1 - \frac{Pt - P_{\min}}{P_{\min}} \right) \text{ or } P_S = 90 \left(1 - \frac{Pt - P_{\min}}{P_{\min}} \right)$$

Where

Ps = Points scored for price of bid under consideration

Pt = Price of bid under consideration

P_{min} = Price of lowest acceptable bid

4.2 FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME-GENERATING PROCUREMENT

4.3 POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20

or

90/10

$$Ps = 80 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right) \text{ or } Ps = 90 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right)$$

Where

Ps = Points scored for price of bid under consideration

Pt = Price of bid under consideration

Pmax = Price of highest acceptable bid

5. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR

- 5.1 In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	10	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6
7	2	4
8	1	2
Non-compliant contributor	0	0

6. BID DECLARATION

- 6.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

7. B-BBEE STATUS LEVEL OF CONTRIBUTOR CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 4.1

- 7.1 B-BBEE Status Level of Contributor: . = (maximum of 10 or 20 points)

(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.

8. SUB-CONTRACTING

- 8.1 Will any portion of the contract be sub-contracted?

(Tick applicable box)

YES	☐	NO	☐
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- 8.1.1 If yes, indicate:

- i) What percentage of the contract will be subcontracted.....%
- ii) The name of the sub-contractor.....
- iii) The B-BBEE status level of the sub-contractor.....
- iv) Whether the sub-contractor is an EME or QSE

(Tick applicable box)

YES		NO	
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- v) Specify, by ticking the appropriate box, if subcontracting with an enterprise in terms of Preferential Procurement Regulations, 2022:

Designated Group: An EME or QSE which is at least 51% owned by:	EME ✓	QSE ✓
Black people		
Black people who are youth		
Black people who are women		
Black people with disabilities		
Black people living in rural or underdeveloped areas or townships		
Cooperative owned by black people		
Black people who are military veterans		
OR		
Any EME		
Any QSE		

9. DECLARATION WITH REGARD TO COMPANY/FIRM

9.1 Name of company/firm:.....

9.2 VAT registration number:.....

9.3 Company registration number:.....

9.4 TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One person business/sole propriety
- ☐ Close corporation
- ☐ Company
- ☐ (Pty) Limited

[TICK APPLICABLE BOX]

9.5 DESCRIBE PRINCIPAL BUSINESS ACTIVITIES

.....

.....

.....

.....

9.6 COMPANY CLASSIFICATION

- ☐ Manufacturer
- ☐ Supplier
- ☐ Professional service provider
- ☐ Other service providers, e.g. transporter, etc.

[TICK APPLICABLE BOX]

9.7 Total number of years the company/firm has been in business:.....

9.8 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contributor indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
- iv) If the B-BBEE status level of contributor has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have –
 - (a) disqualify the person from the bidding process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution.

WITNESSES

1.

2.

.....
SIGNATURE(S) OF BIDDERS(S)

DATE:

ADDRESS

.....

.....